

**TABLE AL 3.1
DISTRIBUTION OF NEW INDIVIDUAL BUSINESS (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
NON-LINKED						
Number of Policies						
2002	7.0	18.3	2.2	72.5	100.0	
2003	18.4	36.9	7.3	37.4	100.0	
2004	13.2	38.4	9.5	38.9	100.0	
2005	3.0	6.0	68.9	22.2	100.0	
2006	11.0	23.9	23.5	41.6	100.0	
Annual Premiums						
2002	19.4	29.2	4.4	47.1	100.0	
2003	28.1	47.5	7.9	16.5	100.0	
2004	29.7	40.4	10.0	19.9	100.0	
2005	19.9	32.7	28.3	19.1	100.0	
2006	25.8	46.5	7.5	20.2	100.0	
Single Premiums						
2002	0.1	98.4	0.3	1.2	100.0	
2003	0.2	99.7	0.1	0.1	100.0	
2004	0.3	99.4	0.3	0.1	100.0	
2005	0.5	87.8	11.7	0.1	100.0	
2006	3.7	84.7	11.5	0.1	100.0	
LINKED						
Number of Policies						
2002	58.2	41.8	0	0	100.0	
2003	61.5	38.5	0	0	100.0	
2004	65.9	34.1	0	0	100.0	
2005	65.3	34.7	0	0	100.0	
2006	66.5	33.5	0	0	100.0	
Annual Premiums						
2002	91.9	7.7	0	0.4	100.0	
2003	69.5	30.2	0	0.3	100.0	
2004	68.9	30.9	0	0.2	100.0	
2005	73.7	26.2	0	0.1	100.0	
2006	75.8	24.1	0	0.1	100.0	
Single Premiums						
2002	57.4	42.6	0	0	100.0	
2003	68.8	31.2	0	0	100.0	
2004	69.7	30.3	0	0	100.0	
2005	64.3	35.7	0	0	100.0	
2006	63.5	36.5	0	0	100.0	

**TABLE AL 3.2
DISTRIBUTION OF INDIVIDUAL BUSINESS IN FORCE (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
NON-LINKED						
Number of Policies						
2002	33.8	39.7	4.0	22.4	100.0	
2003	33.0	39.3	4.3	23.4	100.0	
2004	29.1	36.0	4.3	30.6	100.0	
2005	21.3	26.2	24.0	28.4	100.0	
2006	21.1	24.8	24.4	29.7	100.0	
Annual Premiums						
2002	38.7	45.2	3.6	12.5	100.0	
2003	38.5	45.2	3.7	12.6	100.0	
2004	38.0	43.6	3.9	14.5	100.0	
2005	36.7	41.7	6.1	15.5	100.0	
2006	36.3	41.6	6.4	15.6	100.0	
LINKED						
Number of Policies						
2002	61.9	38.1	0	0	100.0	
2003	62.2	37.8	0	0	100.0	
2004	62.7	37.3	0	0	100.0	
2005	62.9	37.1	0	0	100.0	
2006	64.0	36.0	0	0	100.0	
Annual Premiums						
2002	78.8	21.0	0.1	0.1	100.0	
2003	79.8	20.0	0	0.1	100.0	
2004	78.6	21.3	0	0.1	100.0	
2005	78.5	21.3	0	0.1	100.0	
2006	78.6	21.3	0	0.1	100.0	

**TABLE AL 3.3
DISTRIBUTION OF GROUP BUSINESS IN FORCE (SIF)**

						(%)
Year	Term	Accident	Health	Others	Total	
Number of Policies						
2002	67.7	0.2	31.8	0.4	100.0	
2003	65.5	0.1	34.1	0.3	100.0	
2004	45.6	7.6	46.6	0.2	100.0	
2005	40.1	32.2	27.6	0.2	100.0	
2006	47.1	11.7	41.0	0.1	100.0	
Annual Premiums						
2002	59.0	1.2	38.1	1.7	100.0	
2003	59.5	1.1	37.8	1.6	100.0	
2004	44.9	2.7	50.0	2.4	100.0	
2005	40.4	22.0	35.5	2.1	100.0	
2006	40.5	2.8	55.0	1.8	100.0	