



Monetary Authority of Singapore

**GUIDELINES TO
MAS NOTICE 314
ON PREVENTION OF
MONEY LAUNDERING
AND COUNTERING THE
FINANCING OF
TERRORISM**

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GUIDELINES TO MAS NOTICE 314 ON PREVENTION OF MONEY LAUNDERING AND COUNTERING THE FINANCING OF TERRORISM

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For ease of reference, the chapter numbers in these Guidelines mirror the corresponding paragraph numbers in the Notice [MAS Notice 314 on Prevention of Money Laundering and Countering the Financing of Terrorism – Direct Life Insurers] (e.g. Chapter 2 of the Guidelines provides guidance in relation to paragraph 2 of the Notice). Not every paragraph in the Notice has a corresponding paragraph in these Guidelines and this explains why not all chapter numbers are utilised in these Guidelines.

GUIDELINES TO MAS NOTICE 314 ON PREVENTION OF MONEY LAUNDERING AND COUNTERING THE FINANCING OF TERRORISM

1 Introduction

- 1-1 These Guidelines provide guidance to all direct life insurers on the requirements in MAS Notice 314 on Prevention of Money Laundering and Countering the Financing of Terrorism – Direct Life Insurers (“the Notice”). These Guidelines should be read in conjunction with the Notice.
- 1-2 The expressions used in these Guidelines have the same meanings as those found in the Notice, except where expressly defined in these Guidelines or where the context otherwise requires. For the purposes of these Guidelines, a reference to “CDD measures” shall mean the measures as required by paragraphs 6, 7 and 8 of the Notice.
- 1-3 The degree of observance with these Guidelines by a direct life insurer may have an impact on the Authority's overall risk assessment of the direct life insurer, including the quality of its board and senior management oversight, governance, internal controls and risk management.

1-4 Key Concepts

Money Laundering

- 1-4-1 Money laundering (“ML”) is a process intended to mask the benefits derived from criminal conduct so that they appear to have originated from a legitimate source. Singapore’s primary legislation to combat ML is the Corruption, Drug Trafficking and Other Serious Crimes (Confiscation of Benefits) Act (Cap. 65A). A direct life insurer should refer to the Commercial Affairs Department’s (“CAD”) website for more information.
- 1-4-2 Generally, the process of ML comprises three stages, namely —
- (a) Placement – The physical or financial disposal of the benefits derived from criminal conduct.
 - (b) Layering – The separation of these benefits from their original source by creating layers of financial transactions designed to disguise the ultimate source and transfer of these benefits.
 - (c) Integration – The provision of apparent legitimacy to the benefits derived from criminal conduct. If the layering process succeeds, the integration schemes place the laundered funds back into the economy so that they re-enter the financial system appearing to be legitimate funds.

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Terrorism Financing

- 1-4-3 Acts of terrorism seek to influence or compel governments into a particular course of action or to intimidate the public or a section of the public. Direct life insurers are reminded of the definitions of terrorism set out in the Terrorism (Suppression of Financing) Act (Cap. 325) (“TSOFA”) and the United Nations (Anti-terrorism Measures) Regulations (Rg. 1).
- 1-4-4 Terrorists require funds to carry out acts of terrorism, and terrorism financing (“TF”) is the act of providing these funds. Such funds may be derived from criminal activities such as robbery, drug-trafficking, kidnapping, extortion, fraud or hacking of online accounts. In such cases, there may be an element of ML involved to disguise the source of funds.
- 1-4-5 However, terrorist acts and organisations may also be financed from legitimate sources such as donations from charities, legitimate business operations, self-funding by individuals etc. Coupled with the fact that TF need not always involve large sums of money, TF can be hard to detect and direct life insurers should remain vigilant.
- 1-4-6 Singapore’s primary legislation to combat TF is the TSOFA. Direct life insurers may refer to the Inter-Ministry Committee on Terrorist Designation’s (“IMC-TD”) website for more information.

The Three Lines of Defence

- 1-4-7 Each direct life insurer is reminded that the ultimate responsibility and accountability for ensuring compliance with anti-money laundering and countering the financing of terrorism (“AML/CFT”) laws, regulations and notices rests with its board of directors and senior management.
- 1-4-8 A direct life insurer’s board of directors and senior management are responsible for ensuring strong governance and sound AML/CFT risk management and controls at the direct life insurer. While certain responsibilities can be delegated to senior AML/CFT employees, final accountability rests with the direct life insurer’s board of directors and senior management. A direct life insurer should ensure a strong compliance culture throughout its organisation, where the board of directors and senior management set the right tone. The board of directors and senior management should set a clear risk appetite and ensure a compliance culture where financial crime is not acceptable.
- 1-4-9 Business units (e.g. front office, customer-facing functions) constitute the first line of defence in charge of identifying, assessing and controlling the ML/TF risks of their business. The second line of defence includes the AML/CFT compliance function, as well as other support functions such as operations, human resource or technology, which work together with the AML/CFT compliance function to identify ML/TF risks when they process transactions or applications or deploy systems or technology. The third line of defence is the direct life insurer’s internal audit function.

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- 1-4-10 As part of the first line of defence, business units require robust controls to detect illicit activities. They should be allocated sufficient resources to perform this function effectively. The direct life insurer's policies, procedures and controls on AML/CFT should be clearly specified in writing, and communicated to all relevant officers, employees and agents in the business units. The direct life insurer should adequately train officers, employees and agents to be aware of their obligations, and provide instructions as well as guidance on how to ensure the direct life insurer's compliance with prevailing AML/CFT laws, regulations and notices.
- 1-4-11 As the core of the second line of defence, the AML/CFT compliance function is responsible for ongoing monitoring of the direct life insurer's fulfilment of all AML/CFT duties by the direct life insurer. This implies sample testing and the review of exception reports. The AML/CFT compliance function should alert the direct life insurer's senior management or the board of directors if it believes that the agents or employees or officers in the line departments are failing or have failed to adequately address ML/TF risks and concerns. Other support functions such as operations, human resource or technology also play a role to help mitigate the ML/TF risks that the direct life insurer faces. The AML/CFT compliance function is typically the contact point regarding all AML/CFT issues for domestic and foreign authorities, including supervisory authorities, law enforcement authorities and financial intelligence units.
- 1-4-12 As the third line of defence, the direct life insurer's internal audit function or an equivalent function plays an important role in independently evaluating the AML/CFT risk management framework and controls for purposes of reporting to the audit committee of the direct life insurer's board of directors, or a similar oversight body. This independent evaluation is achieved through the internal audit or equivalent function's periodic evaluations of the effectiveness of the direct life insurer's compliance with prevailing AML/CFT policies, procedures and controls. A direct life insurer should establish policies for periodic AML/CFT internal audits covering areas such as —
- (a) the adequacy of the direct life insurer's AML/CFT policies, procedures and controls in identifying ML/TF risks, addressing the identified risks and complying with laws, regulations and notices;
 - (b) the effectiveness of the direct life insurer's officers, employees and agents in implementing the direct life insurer's policies, procedures and controls;
 - (c) the effectiveness of the compliance oversight and quality control including parameters and criteria for transaction alerts; and
 - (d) the effectiveness of the direct life insurer's training of relevant officers, employees and agents.

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Governance

- 1-4-13 Strong board and senior management leadership is indispensable in the oversight of the development and implementation of a sound AML/CFT risk management framework across the direct life insurer. The board of directors and senior management should ensure that the direct life insurer's processes are robust and there are adequate risk mitigating measures in place. The successful implementation and effective operation of a risk-based approach to AML/CFT depends on the direct life insurer's officers, employees and agents having a good understanding of the ML/TF risks inherent in the direct life insurer's business.
- 1-4-14 A direct life insurer's board of directors and senior management should understand the ML/TF risks the direct life insurer is exposed to and how the direct life insurer's AML/CFT control framework operates to mitigate those risks. This should involve the board and senior management —
- (a) receiving sufficient, frequent and objective information to form an accurate picture of the ML/TF risks including emerging or new ML/TF risks which the direct life insurer is exposed to through its activities and individual business relations;
 - (b) receiving sufficient and objective information to assess whether the direct life insurer's AML/CFT controls are adequate and effective;
 - (c) receiving information on legal and regulatory developments and the impact these have on the direct life insurer's AML/CFT framework; and
 - (d) ensuring that processes are in place to escalate important decisions that directly impact the ability of the direct life insurer to address and control ML/TF risks, especially where AML/CFT controls are assessed to be inadequate or ineffective.

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2 Notice Paragraph 2 – Definitions, Clarifications and Examples

Connected Party

2-1 The term “partnership” as it appears in the definition of “connected parties” includes foreign partnerships. The term “manager” as it appears in limb (b) of the definition of “connected parties” takes reference from section 2(1) of the Limited Liability Partnership Act (Cap. 163A) and section 28 of the Limited Partnership Act (Cap. 163B).

2-2 Examples of natural persons with executive authority in a company include the Chairman and Chief Executive Officer. An example of a natural person with executive authority in a partnership is the Managing Partner.

Financial Advice

2-3 The direct life insurer need not perform the Customer Due Diligence (“CDD”) measures where the direct life insurer solely prospects natural persons, legal persons or legal arrangements, without the provision of financial advice.

Legal Arrangements

2-4 In relation to the definition of “legal arrangement” in the Notice, examples of legal arrangements are trust, fiducie, treuhand and fideicomiso.

Legal Persons

2-5 In relation to the definition of “legal person” in the Notice, examples of legal persons are companies, bodies corporate, foundations, anstalt, partnerships, joint ventures or associations.

Officer

2-6 A reference to “officer” refers to a direct life insurer’s board of directors and senior management.

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4 Notice Paragraph 4 – Assessing Risks and Applying a Risk-Based Approach

Countries or Jurisdictions of its Customers

4-1 In relation to a customer who is a natural person, this refers to the nationality and place of domicile, business or work. For a customer who is a legal person or arrangement, this refers to both the country or jurisdiction of establishment, incorporation, or registration, and, if different, the country or jurisdiction of operations as well.

Other Relevant Authorities in Singapore

4-2 Examples include law enforcement authorities (e.g. Singapore Police Force, Commercial Affairs Department, Corrupt Practices Investigation Bureau) and other government authorities (e.g. Attorney General's Chambers, Ministry of Home Affairs, Ministry of Finance, Ministry of Law).

Risk Assessment

4-3 In addition to assessing the ML/TF risks presented by an individual customer, a direct life insurer shall identify and assess ML/TF risks on an enterprise-wide level. This shall include a consolidated assessment of the direct life insurer's ML/TF risks that exist across all its business units, product lines and delivery channels. The enterprise-wide ML/TF risk assessment relates to a direct life insurer in Singapore in the following ways:

- (a) A direct life insurer incorporated in Singapore shall take into account the ML/TF risks of its branches and subsidiaries, including those outside Singapore, as part of its consolidated assessment of its enterprise-wide ML/TF risks.
- (b) The Singapore branch of a direct life insurer incorporated outside Singapore may refer to an enterprise-wide ML/TF risk assessment performed by the head office, group or regional AML/CFT function, provided that the assessment adequately reflects the ML/TF risks faced in the context of its operations in Singapore.

4-4 The enterprise-wide ML/TF risk assessment is intended to enable the direct life insurer to better understand its overall vulnerability to ML/TF risks and forms the basis for the direct life insurer's overall risk-based approach.

4-5 A direct life insurer's senior management shall approve its enterprise-wide ML/TF risk assessment and relevant business units should give their full support and active co-operation to the enterprise-wide ML/TF risk assessment.

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- 4-6 In conducting an enterprise-wide risk assessment, the broad ML/TF risk factors that the direct life insurer should consider include —
- (a) in relation to its customers —
 - (i) target customer markets and segments;
 - (ii) profile and number of customers identified as higher risk;
 - (iii) volumes and sizes of its customers' transactions, considering the usual activities and the risk profiles of its customers;
 - (b) in relation to the countries or jurisdictions its customers are from or in, or where the direct life insurer has operations in —
 - (i) countries or jurisdictions the direct life insurer is exposed to, either through its own activities (including where its branches and subsidiaries operate in) or the activities of its customers, especially countries or jurisdictions with relatively higher levels of corruption, organised crime or inadequate AML/CFT measures, as identified by the Financial Action Task Force ("FATF");
 - (ii) when assessing ML/TF risks of countries and jurisdictions, the following criteria may be considered:
 - evidence of adverse news or relevant public criticism of a country or jurisdiction, including FATF public documents on High Risk and Non-cooperative jurisdictions;
 - independent and public assessment of the country's or jurisdiction's overall AML/CFT regime such as FATF or FATF-Styled Regional Bodies' ("FSRBs") Mutual Evaluation reports and the IMF/World Bank Financial Sector Assessment Programme Reports or Reports on the Observance of Standards and Codes for guidance on the country's or jurisdiction's AML/CFT measures;
 - the AML/CFT laws, regulations and standards of the country or jurisdiction;
 - implementation standards (including quality and effectiveness of supervision) of the AML/CFT regime;
 - whether the country or jurisdiction is a member of international groups that only admit countries or jurisdictions which meet certain AML/CFT benchmarks;

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- contextual factors, such as political stability, maturity and sophistication of the regulatory and supervisory regime, level of corruption, financial inclusion etc.;
- (c) in relation to the products, services, transactions and delivery channels of the direct life insurer —
- (i) the nature, scale, diversity and complexity of the direct life insurer's business activities;
 - (ii) the nature of products and services offered by the direct life insurer; and
 - (iii) the delivery channels, including the extent to which the direct life insurer deals directly with the customer, relies on third parties to perform CDD measures or uses technology.
- 4-7 The scale and scope of the enterprise-wide ML/TF risk assessment should be commensurate with the nature and complexity of the direct life insurer's business.
- 4-8 As far as possible, a direct life insurer's enterprise-wide ML/TF risk assessment should entail both qualitative and quantitative analyses to ensure that the direct life insurer accurately understands its exposure to ML/TF risks. A quantitative analysis of the direct life insurer's exposure to ML/TF risks should involve evaluating data on the direct life insurer's activities using the applicable broad risk factors set out in paragraph 4-6.
- 4-9 As required by paragraph 4.1(d) of the Notice, a direct life insurer shall take into account all its existing products, services, transactions and delivery channels offered as part of its enterprise-wide ML/TF risk assessment.
- 4-10 In assessing its overall ML/TF risks, a direct life insurer should make its own determination as to the risk weights to be given to the individual factor or combination of factors.
- Singapore's National ML/TF Risk Assessment ("NRA") Report**
- 4-11 A direct life insurer should incorporate the results of Singapore's NRA Report into its enterprise-wide ML/TF risk assessment process. When performing the enterprise-wide risk assessment, a direct life insurer should take into account any financial or non-financial sector that has been identified as presenting higher ML/TF risks. A direct life insurer should consider the NRA results and enterprise-wide ML/TF risk assessment results when assessing the ML/TF risks presented by customers from specific sectors.

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4-12 The NRA also identifies certain prevailing crime types as presenting higher ML/TF risks. A direct life insurer should consider these results when assessing its enterprise-wide ML/TF risks of products, services, transactions and delivery channels and whether it is more susceptible to the higher risk prevailing crime types. Where appropriate, a direct life insurer should also take these results into account as part of the direct life insurer's ongoing monitoring of the conduct of customers' life policies and the direct life insurer's scrutiny of customers' transactions.

Risk Mitigation

4-13 The nature and extent of AML/CFT risk management systems and controls implemented should be commensurate with the ML/TF risks identified via the enterprise-wide ML/TF risk assessment. A direct life insurer shall put in place adequate policies, procedures and controls to mitigate the ML/TF risks.

4-14 A direct life insurer's enterprise-wide ML/TF risk assessment serves to guide the allocation of AML/CFT resources within the direct life insurer.

4-15 A direct life insurer should assess the effectiveness of its risk mitigation procedures and controls by monitoring the following:

- (a) the ability to identify changes in a customer profile (e.g. Politically Exposed Persons status) and transactional behaviour observed in the course of its business;
- (b) the potential for abuse of new business initiatives, products, practices and services for ML/TF purposes;
- (c) the compliance arrangements (through its internal audit or quality assurance processes or external review);
- (d) the balance between the use of technology-based or automated solutions with that of manual or people-based processes, for AML/CFT risk management purposes;
- (e) the coordination between AML/CFT compliance and other functions of the direct life insurer;
- (f) the adequacy of training provided to officers, employees and agents and awareness of the officers, employees and agents on AML/CFT matters;
- (g) the process of management reporting and escalation of pertinent AML/CFT issues to the direct life insurer's senior management;
- (h) the coordination between the direct life insurer and regulatory or law enforcement agencies; and

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- (i) the performance of third parties relied upon by the direct life insurer to carry out CDD measures.

Documentation

4-16 The documentation should include —

- (a) the enterprise-wide ML/TF risk assessment by the direct life insurer;
- (b) details of the implementation of the AML/CFT risk management systems and controls as guided by the enterprise-wide ML/TF risk assessment;
- (c) the reports to senior management on the results of the enterprise-wide ML/TF risk assessment and the implementation of the AML/CFT risk management systems and controls; and
- (d) details of the frequency of review of the enterprise-wide ML/TF risk assessment.

4-17 A direct life insurer should ensure that the enterprise-wide ML/TF risk assessment and the risk assessment information are made available to the Authority upon request.

Frequency of Review

4-18 To keep its enterprise-wide risk assessments up-to-date, a direct life insurer should review its risk assessment at least once every two years or when material trigger events occur, whichever is earlier. Such material trigger events include, but are not limited to, the acquisition of new customer segments or delivery channels, or the launch of new products and services by the direct life insurer. The results of these reviews should be documented and approved by senior management even if there are no significant changes to the direct life insurer's enterprise-wide risk assessment.

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5 Notice Paragraph 5 – New Products, Practices and Technologies

- 5-1 International developments of new technologies to provide financial services are fast-changing and growing at an accelerated pace. A direct life insurer shall keep abreast of such new developments and the ML/TF risks associated with them.
- 5-2 A direct life insurer's assessment of ML/TF risks in relation to new products, practices and technologies is separate from, and in addition to, the direct life insurer's assessment of other risks such as insurance risks, market risks, credit risks, operational risks or liquidity risks. For example, in the assessment of ML/TF risks, a direct life insurer should pay attention to new products, practices and technologies that deal with customer funds or the movement of such funds. These assessments should be approved by senior management and heads of business, risk and compliance.
- 5-3 Examples of a "new delivery mechanism" as set out in paragraph 5 of the Notice are mobile insurance applications, insurance portals, transaction terminals and insurance booths.

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6 Notice Paragraph 6 – Customer Due Diligence

Notice Paragraph 6.2

6-1 Where There Are Reasonable Grounds for Suspicion prior to the Establishment of Business Relations

6-1-1 In arriving at its decision for each case, a direct life insurer should take into account the relevant facts, including information that may be made available by the authorities and conduct a proper risk assessment.

Notice Paragraphs 6.4 to 6.22

6-2 CDD Measures under Paragraphs 6.4 to 6.22

6-2-1 When relying on documents, a direct life insurer should be aware that the best documents to use to verify the identity of the customer are those most difficult to obtain illicitly or to counterfeit. These may include government-issued identity cards or passports, reports from independent company registries, published or audited annual reports and other reliable sources of information. The rigour of the verification process should be commensurate with the customer's risk profile.

6-2-2 A direct life insurer should exercise greater caution when dealing with an unfamiliar or a new customer. Apart from obtaining the identification information required by paragraph 6.5 of the Notice, a direct life insurer should (if not already obtained as part of its establishment of business relations or underwriting function) also obtain additional information on the customer's background such as occupation, employer's name, nature of business, range of annual income, other related policies held with the same direct life insurer and whether the customer holds or has held a prominent public function. Such additional identification information enables a direct life insurer to obtain better knowledge of its customer's risk profile, as well as the purpose and intended nature of the business relations.

Notice Paragraph 6.5

6-3 Identification of Customer

6-3-1 With respect to paragraph 6.5(c) of the Notice, a P.O. box address should only be used for jurisdictions where the residential address (e.g. street name or house number) is not applicable or available in the local context.

6-3-2 A direct life insurer should obtain a customer's contact details such as personal, office or work telephone numbers.

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Notice Paragraph 6.7

6-4 Identification of Customer that is a Legal Person or Legal Arrangement

- 6-4-1 Under paragraph 6 and paragraph 8 of the Notice, a direct life insurer is required to identify and screen all the connected parties of a customer. However, a direct life insurer may verify their identities using a risk-based approach¹. A direct life insurer is reminded of its obligations under the Notice to identify connected parties and remain apprised of any changes to connected parties.
- 6-4-2 Identification of connected parties may be done using publicly available sources or databases such as company registries, annual reports or based on substantiated information provided by the customers.
- 6-4-3 In relation to legal arrangements, a direct life insurer shall perform CDD measures on the customer by identifying the settlors, trustees, the protector (if any), the beneficiaries (including every beneficiary that falls within a designated characteristic or class) and any natural person exercising ultimate ownership, ultimate control or ultimate effective control over the trust (including through a chain of control or ownership), as required by paragraph 6.16 of the Notice.

Notice Paragraph 6.8

6-5 Verification of Identity of Customer

- 6-5-1 Where the customer is a natural person, a direct life insurer should obtain identification documents that contain a clear photograph of that customer.
- 6-5-2 In verifying the identity of a customer, a direct life insurer may obtain the following documents:
- (a) Natural Persons—
- (i) name, unique identification number, date of birth and nationality based on a valid passport or a national identity card that bears a photograph of the customer; and
 - (ii) residential address based on national identity card, recent utility or telephone bill, bank statement or correspondence from a government agency;

¹ For the guidance on simplified CDD measures in relation to the identification and verification of the identities of connected parties of a customer, direct life insurers are to refer to paragraph 7-3 of these Guidelines.

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(b) Legal Persons or Legal Arrangements—

- (i) name, legal form, proof of existence and constitution based on certificate of incorporation, certificate of good standing, partnership agreement, trust deed, constitutional document, certificate of registration or any other documentation from a reliable independent source; and
- (ii) powers that regulate and bind the legal person or arrangement based on memorandum and articles of association, and board resolution authorising the establishment of business relations and appointment of authorised signatories.

6-5-3 Further guidance on verification of different types of customers (including legal persons or legal arrangements) is set out in Appendix A.

6-5-4 In exceptional circumstances where the direct life insurer is unable to retain a copy of the documentation used to verify the customer's identity, the direct life insurer should record the following:

- (a) information that the original documentation had served to verify;
- (b) title and description of the original documentation produced to the direct life insurer's officer, employee or agent for verification, including any particular or unique features or condition of that documentation (e.g. whether it is worn out, or damaged);
- (c) reasons why a copy of that documentation could not be made; and
- (d) name of the direct life insurer's officer, employee or agent who carried out the verification, a statement by that officer, employee or agent certifying verification of the information against the documentation and the date of the verification.

Reliability of Information and Documentation

6-5-5 Where a direct life insurer obtains data, documents or information from the customer or a third party, it should ensure that such data, documents or information is current at the time they are provided to the direct life insurer.

6-5-6 Where the customer is unable to produce an original document, a direct life insurer may consider accepting a copy of the document that is certified to be a true copy by a suitably qualified person (e.g. a notary public, a lawyer or certified public or professional accountant). Alternatively, the direct life insurer may also consider accepting a copy of the original, provided a direct life insurer's employee independent of the customer relationship has confirmed that he has sighted the original document.

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6-5-7 Where a document is in a foreign language, appropriate steps should be taken by a direct life insurer to be reasonably satisfied that the document does in fact provide evidence of the customer's identity. The direct life insurer should ensure that any document that is critical for performance of any measures required under the Notice is translated into English by a suitably qualified translator. Alternatively, the direct life insurer may rely on a translation of such document by a direct life insurer's employee independent of the customer relationship who is conversant in that foreign language. This is to allow all employees and officers of the direct life insurer involved in the performance of any measures required under the Notice to understand the contents of the documents, for effective determination and evaluation of ML/TF risks associated with the customer.

6-5-8 The direct life insurer should ensure that documents obtained for performing any measures required under the Notice are clear and legible. This is important for the establishment of a customer's identity, particularly in situations where business relations are established without face-to-face contact.

Notice Paragraphs 6.9 to 6.10

6-6 Identification and Verification of Identity of Beneficiary

6-6-1 In accordance with paragraph 6.10 read with paragraph 6.38 of the Notice, the verification of the identity of the beneficiary(ies) shall occur at the time of payout.

Notice Paragraphs 6.11 to 6.13

6-7 Identification and Verification of Identity of Natural Person Appointed to Act on a Customer's Behalf

6-7-1 Appropriate documentary evidence of a customer's appointment of a natural person to act on its behalf includes a board resolution or similar authorisation documents.

6-7-2 Where there is a long list of natural persons appointed to act on behalf of the customer (e.g. a list comprising more than 10 authorised signatories), the direct life insurer should verify at a minimum those natural persons who deal directly with the direct life insurer.

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Notice Paragraphs 6.14 to 6.20

6-8 Identification and Verification of Identity of Beneficial Owner

- 6-8-1 A direct life insurer should note that measures listed under paragraph 6.16(a)(i), (ii) and (iii) as well as paragraph 6.16(b)(i) and (ii) of the Notice are not alternative measures but are cascading measures with each to be used where the immediately preceding measure has been applied but has not resulted in the identification of a beneficial owner.
- 6-8-2 In relation to paragraph 6.16(a)(i) and (b)(i) of the Notice, when identifying the natural person who ultimately owns the legal person or legal arrangement, the shareholdings within the ownership structure of the legal person or legal arrangement should be considered. It may be based on a threshold (e.g. any person owning more than 25% of the legal person or legal arrangement, taking into account any aggregated ownership for companies with cross-shareholdings).
- 6-8-3 A natural person who does not meet the shareholding threshold referred to in paragraph 6-8-2 above but who controls the customer (e.g. through exercising significant influence), is a beneficial owner under the Notice.
- 6-8-4 A direct life insurer may also consider obtaining an undertaking or declaration from the customer on the identity of, and the information relating to, the beneficial owner. Notwithstanding the obtaining of such an undertaking or declaration, the direct life insurer remains responsible for complying with its obligations under the Notice to take reasonable measures to verify the identity of the beneficial owner by, for example, researching publicly available information on the beneficial owner or arranging a face-to-face meeting with the beneficial owner, to corroborate the undertaking or declaration provided by the customer.
- 6-8-5 Where the customer is not a natural person and has a complex ownership or control structure, a direct life insurer should obtain enough information to sufficiently understand if there are legitimate reasons for such ownership or control structure.
- 6-8-6 A direct life insurer should take particular care when dealing with companies with bearer shares, since the beneficial ownership is difficult to establish. For such companies, a direct life insurer should adopt procedures to establish the identities of the beneficial owners of such shares and ensure that the direct life insurer is notified whenever there is a change of beneficial owner of such shares. At a minimum, these procedures should require the direct life insurer to obtain an undertaking in writing from the beneficial owner of such bearer shares stating that the direct life insurer shall be immediately notified if the shares are transferred to another natural person, legal person or legal arrangement. Depending on its risk assessment of the customer, the direct life insurer may require that the bearer shares be held by a named custodian, with an undertaking from

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the custodian that the direct life insurer will be notified of any changes to ownership of these shares or the named custodian.

- 6-8-7 For the purposes of paragraph 6.19 of the Notice, where the customer is a legal person publicly listed on a stock exchange and subject to regulatory disclosure requirements relating to adequate transparency in respect of its beneficial owners (imposed through stock exchange rules, law or other enforceable means), it is not necessary to identify and verify the identities of the beneficial owners of the customer.
- 6-8-8 In determining if the foreign stock exchange imposes regulatory disclosure and adequate transparency requirements, the direct life insurer should put in place an internal assessment process with clear criteria, taking into account, amongst others, the country risk and the level of the country's compliance with the FATF standards.
- 6-8-9 Where the customer is a majority-owned subsidiary of a publicly listed legal person, it is not necessary to identify and verify the identities of beneficial owners of the customer. However, for such a customer, if there are other non-publicly listed legal persons who own more than 25% of the customer or who otherwise control the customer, the beneficial owners of such non-publicly listed legal persons should be identified and verified.
- 6-8-10 *Deleted with effect from 30 November 2015.*
- 6-8-11 *Deleted with effect from 30 November 2015.*
- 6-8-12 Where a customer is one which falls within paragraph 6.19 of the Notice, this does not in itself constitute an adequate analysis of low ML/TF risks for the purpose of performing simplified CDD ("SCDD") measures under paragraph 7 of the Notice.

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Notice Paragraph 6.22

6-9 Information on the Purpose and Intended Nature of Business Relations

- 6-9-1 The measures taken by a direct life insurer to understand the purpose and intended nature of business relations should be commensurate with the complexity of the customer's business and risk profile. For higher risk customers, a direct life insurer should seek to understand upfront the expected customer activity (e.g. types of transactions likely to be undertaken in the course of business relations, expected size of each transaction) and consider, as part of ongoing monitoring, whether the activity corresponds with the stated purpose of the business relations. This will enable a more effective ongoing monitoring of the business relations.

Notice Paragraphs 6.23 to 6.30

6-10 Ongoing Monitoring

- 6-10-1 Ongoing monitoring of business relations is a fundamental feature of an effective AML/CFT risk management system. Ongoing monitoring should be conducted in relation to all business relations, but the direct life insurer may adjust the extent and depth of monitoring of a customer according to the customer's ML/TF risk profile. The adequacy of monitoring systems and the factors leading the direct life insurer to adjust the level of monitoring should be reviewed regularly for effectiveness in mitigating the direct life insurer's ML/TF risks.
- 6-10-2 A direct life insurer should make further enquiries when a customer performs frequent and cumulatively large transactions without any apparent or visible economic or lawful purpose. For example, a number of policies, each with low premiums, taken out by the same insured which aggregate to large amounts (which may or may not be purchased with cash and then cancelled within a short period of time with return of premium to a third party) or a number of policy loans, each involving a small amount, taken up by the insured under one life policy and repaid quickly.
- 6-10-3 Where there are indications that the risks associated with an existing business relations may have increased, the direct life insurer should request additional information and conduct a review of the customer's risk profile in order to determine if additional measures are necessary.

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- 6-10-4 A key part of ongoing monitoring includes maintaining relevant and up-to-date CDD data, documents and information so that the direct life insurer can identify changes to the customer's risk profile —
- (a) for higher risk categories of customers, a direct life insurer should obtain updated CDD information (including updated copies of the customer's passport or identity documents if these have expired), as part of its periodic CDD review, or upon the occurrence of a trigger event as deemed necessary by the direct life insurer, whichever is earlier; and
 - (b) for all other risk categories of customers, a direct life insurer should obtain updated CDD information upon the occurrence of a trigger event.
- 6-10-5 Examples of trigger events are when (i) the customer effects a top-up, (ii) the customer effects a policy assignment, (iii) the customer takes up a policy loan, (iv) the direct life insurer's policies, procedures or standards relating to the documentation of CDD information change substantially, and (v) the direct life insurer becomes aware that it lacks sufficient information about the customer concerned.
- 6-10-6 The frequency of CDD review may vary depending on each customer's risk profile. Higher risk customers should be subject to more frequent periodic review (e.g. on an annual basis) to ensure that CDD information such as nationality, passport details, certificate of incumbency, ownership and control information that the direct life insurer has previously obtained remain relevant and up-to-date.
- 6-10-7 In determining what would constitute suspicious, complex, unusually large or unusual pattern of transactions, a direct life insurer should consider, amongst others, international typologies and information obtained from law enforcement and other authorities that may point to jurisdiction-specific considerations. As part of ongoing monitoring, a direct life insurer should pay attention to transaction characteristics, such as —
- (a) the nature of a transaction (e.g. abnormal size or frequency for that customer or peer group);
 - (b) whether a series of transactions is conducted with the intent to avoid reporting thresholds (e.g. by structuring an otherwise single transaction into a number of cash transactions);
 - (c) the geographic destination or origin of a payment (e.g. to or from a higher risk country); and
 - (d) the parties concerned (e.g. a request to make a payment to or from a person on a sanctions list).

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- 6-10-8 A direct life insurer's transaction monitoring processes or systems may vary in scope or sophistication (e.g. using manual spreadsheets to automated and complex systems). The degree of automation or sophistication of processes and systems depends on the size and complexity of the direct life insurer's operations.
- 6-10-9 Nevertheless, the processes and systems used by the direct life insurer should provide its business units (e.g. customer-facing functions) and compliance officers (including employees and officers who are tasked with conducting investigations) with timely information needed to identify, analyse and effectively monitor business relations for ML/TF.
- 6-10-10 The transaction monitoring processes and systems should enable the direct life insurer to monitor multiple policies of a customer holistically within a business unit and across business units to identify any suspicious transactions. In the event that a business unit discovers suspicious transactions in relation to a customer's policy, such information should be shared across the other business units (e.g. new business unit sharing with policy servicing and direct marketing units) to facilitate a holistic assessment of the ML/TF risks presented by the customer. Direct life insurers should therefore have processes in place to share such information across business units. In addition, direct life insurers should perform trend analyses of transactions to identify unusual or suspicious transactions. Direct life insurers should also monitor transactions with parties in high risk countries or jurisdictions.
- 6-10-11 In addition, direct life insurers should have processes in place to monitor related policies of a customer holistically within and across business units, so as to better understand the risks associated with such customer groups, identify potential ML/TF risks and report suspicious transactions.
- 6-10-12 The parameters and thresholds used by a direct life insurer to identify suspicious transactions should be properly documented and independently validated to ensure that they are appropriate to its operations and context. A direct life insurer should periodically review the appropriateness of the parameters and thresholds used in the monitoring process.

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Notice Paragraphs 6.31 to 6.33

6-11 CDD Measures for Non-Face-to-Face Business Relations

6-11-1 A reference to “specific risks” in paragraph 6.31 of the Notice includes risks arising from establishing business relations and undertaking transactions according to instructions conveyed by customers over the internet, post, fax or telephone. A direct life insurer should note that applications and transactions undertaken across the internet may pose greater risks than other non-face-to-face business due to the following factors:

- (a) the ease of unauthorised access to the facility, across time zones and location;
- (b) the ease of making multiple fictitious applications without incurring extra cost or the risk of detection;
- (c) the absence of physical documents; and
- (d) the speed of electronic transactions,

that may, taken together, aggravate the ML/TF risks.

6-11-2 The measures taken by a direct life insurer for verification of an identity in respect of non-face-to-face business relations with or transactions for the customer will depend on the nature and characteristics of the product or service provided and the customer’s risk profile.

6-11-3 Where verification of identity is performed without face-to-face contact (e.g. electronically), a direct life insurer should apply additional checks to manage the risk of impersonation. The additional checks may consist of robust anti-fraud checks that the direct life insurer routinely undertakes as part of its existing procedures, which may include —

- (a) telephone contact with the customer at a residential or business number that can be verified independently;
- (b) confirmation of the customer’s address through an exchange of correspondence or other appropriate method;
- (c) subject to the customer’s consent, telephone confirmation of the customer’s employment status with his employer’s human resource department at a listed business number of the employer;
- (d) confirmation of the customer’s salary details by requiring the presentation of recent bank statements, where applicable;
- (e) provision of certified identification documents by lawyers or notaries public; or

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- (f) requiring the customer to make an initial premium payment using a cheque drawn on the customer's personal account with a bank in Singapore.

Notice Paragraph 6.34

6-12 Reliance by Acquiring Direct Life Insurer on Measures Already Performed

- 6-12-1 When a direct life insurer acquires the business of another financial institution ("FI"), either in whole or in part, it is not necessary for the identity of all existing customers to be verified again, provided that the requirements of paragraph 6.34 of the Notice are met. A direct life insurer shall maintain proper records of its due diligence review performed on the acquired business.
- 6-12-2 Notwithstanding the reliance on identification and verification that has already been performed, an acquiring direct life insurer is responsible for its obligations under the Notice.
- 6-12-3 When a direct life insurer acquires the business of another FI, either in whole or in part, the direct life insurer is reminded that in addition to complying with paragraph 6.34 of the Notice, it is also required to comply with ongoing monitoring requirements set out in paragraphs 6.23 to 6.30 of the Notice.

Notice Paragraphs 6.35 to 6.38

6-13 Timing for Verification

- 6-13-1 With reference to paragraph 6.36 of the Notice, an example of when the deferral of completion of the verification is essential in order not to interrupt the normal conduct of business operations is non-face-to-face transactions provided the risk can be effectively managed. One way a direct life insurer could effectively manage the ML/TF risks arising from the deferral of completion of verification is to put in place appropriate limits on the financial services available to the customer (e.g. limits on the number, type and value of transactions that can be effected) and institute closer monitoring procedures, until the verification has been completed.
- 6-13-2 With reference to paragraph 6.37 of the Notice —
 - (a) the completion of verification should not exceed 30 business days after the establishment of business relations;

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- (b) the direct life insurer should suspend business relations with the customer and refrain from carrying out further transactions (except to return funds to their sources, to the extent that this is possible) if such verification remains uncompleted 30 business days after the establishment of business relations;
- (c) the direct life insurer should terminate business relations with the customer if such verification remains uncompleted 120 business days after the establishment of business relations; and
- (d) the direct life insurer should factor these time limitations in its policies, procedures and controls.

Notice Paragraph 6.42

6-14 Existing Customers

- 6-14-1 In relation to customer policies which pre-date the coming into force of the current Notice, the direct life insurer should prioritise the remediation of higher risk customers.
- 6-14-2 In taking into account any previous measures as referred to in paragraph 6.42 of the Notice, a direct life insurer should consider whether —
 - (a) there has been any significant transaction undertaken, since the measures were last performed, having regard to the manner in which the policy is ordinarily operated;
 - (b) there is a material change, since the measures were last performed, in the way that business relations with the customer are conducted;
 - (c) it lacks adequate identification information on a customer; and
 - (d) there is a change in the ownership or control of the customer, or the persons authorised to act on behalf of the customer in its business relations with the direct life insurer.

Notice Paragraphs 6.43 to 6.46

6-15 Screening

- 6-15-1 Screening is intended to be a preventive measure. A direct life insurer is reminded that all parties identified pursuant to the Notice are required to be screened, irrespective of the risk profile of the customer.

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- 6-15-2 Where screening results in a positive hit against sanctions lists, a direct life insurer is reminded of its obligations to freeze without delay and without prior notice, the funds or other assets of designated persons and entities that it has control over, so as to comply with applicable laws and regulations in Singapore, including the TSOFA and MAS Regulations issued under section 27A of the Monetary Authority of Singapore Act (Cap. 186) (“MAS Act”) relating to sanctions and freezing of assets of persons. Any such assets should be reported promptly to the relevant authorities and a Suspicious Transaction Report (“STR”) should be filed.
- 6-15-3 A direct life insurer should put in place policies, procedures and controls that clearly set out —
- (a) the ML/TF information sources used by the direct life insurer for screening (including commercial databases used to identify adverse information on individuals and entities, individuals and entities covered under MAS Regulations issued pursuant to section 27A of the MAS Act, individuals and entities identified by other sources such as the direct life insurer’s head office or parent supervisory authority, lists and information provided by the Authority and relevant authorities in Singapore);
 - (b) the roles and responsibilities of the direct life insurer’s employees involved in the screening, reviewing and dismissing of alerts, maintaining and updating of the various screening databases and escalating hits;
 - (c) the frequency of review of such policies, procedures and controls;
 - (d) the frequency of periodic screening;
 - (e) how apparent matches from screening are to be resolved by the direct life insurer’s employees, including the process for determining that an apparent match is a positive hit and for dismissing an apparent match as a false hit; and
 - (f) the steps to be taken by the direct life insurer’s employees for reporting positive hits to the direct life insurer’s senior management and to the relevant authorities.
- 6-15-4 The level of automation used in the screening process should take into account the nature, size and risk profile of a direct life insurer’s business. A direct life insurer should be aware of any shortcomings in its automated screening systems. In particular, it is important to consider “fuzzy matching” to identify non-exact matches. The direct life insurer should ensure that the fuzzy matching process is calibrated to the risk profile of its business. As application of the fuzzy matching process is likely to result in the generation of an increased number of apparent matches which have to be checked, the direct life insurer’s employees will need to have access to CDD

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information to enable them to exercise their judgment in identifying true hits.

- 6-15-5 A direct life insurer should be aware that performing screening after business relations have been established could lead to a breach of relevant laws and regulations in Singapore relating to sanctioned parties. When the direct life insurer becomes aware of such breaches, it should immediately take the necessary actions and inform the relevant authorities.
- 6-15-6 In screening periodically as required by paragraph 6.44(b) of the Notice, a direct life insurer should pay particular attention to changes in customer status (e.g. whether the customer has over time become subject to prohibitions and sanctions) or customer risks (e.g. a natural person appointed to act on behalf of the customer, a connected party of the customer or a beneficial owner of the customer subsequently becomes a Politically Exposed Person or presents higher ML/TF risks, or a customer subsequently becomes a Politically Exposed Person or presents higher ML/TF risks) and assess whether to subject the customer to the appropriate ML/TF risk mitigation measures (e.g. enhanced CDD measures).
- 6-15-7 A direct life insurer should ensure that the identification information of a customer, a connected party of the customer, a natural person appointed to act on behalf of the customer and a beneficial owner of the customer is entered into the direct life insurer's customer database for periodic name screening purposes. This will help the direct life insurer to promptly identify any existing customers who have subsequently become higher risk parties.
- 6-15-8 In determining the frequency of periodic name screening, a direct life insurer should consider its customers' risk profile.
- 6-15-9 The direct life insurer should ensure that it has adequate arrangements to perform screening of the direct life insurer's customer database when there are changes to the lists of sanctioned individuals and entities covered by the TSOFA, MAS Regulations issued under section 27A of the MAS Act² and MAS Notice MA-N-EXT 1/2012 ("Prohibition on Transactions with the Iranian Government and with Iranian Financial Institutions"). The direct life insurer should implement "four-eye checks" on alerts from sanctions reviews before closing an alert, or conduct quality assurance checks on the closure of such alerts on a sample basis.

² Please refer to the following link for the relevant MAS ML/TF Regulations - <http://www.mas.gov.sg/Regulations-and-Financial-Stability/Anti-Money-Laundering-Countering-The-Financing-Of-Terrorism-And-Targeted-Financial-Sanctions/Targeted-Financial-Sanctions/MAS-Regulations.aspx>.

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7 Notice Paragraph 7 – Simplified Customer Due Diligence

- 7-1 Paragraph 7.1 of the Notice permits a direct life insurer to adopt a risk-based approach in assessing the necessary measures to be performed, and to perform appropriate SCDD measures in cases where the direct life insurer is satisfied, upon analysis of risks, that the ML/TF risks are low.
- 7-2 Where a direct life insurer applies SCDD measures, it is still required to perform ongoing monitoring of business relations under the Notice.
- 7-3 Under SCDD, a direct life insurer may adopt a risk-based approach in assessing whether any measures should be performed for connected parties of the customers.
- 7-4 Where a direct life insurer is satisfied that the risks of money laundering and terrorism financing are low, a direct life insurer may perform SCDD measures. Examples of possible SCDD measures include —
- (a) reducing the frequency of updates of customer identification information;
 - (b) reducing the degree of ongoing monitoring and scrutiny of transactions, based on a reasonable monetary threshold; or
 - (c) choosing another method to understand the purpose and intended nature of business relations by inferring this from the type of transactions or business relations to be established instead of collecting information as to the purpose and intended nature of business relations.
- 7-5 Subject to the requirement that a direct life insurer's assessment of low ML/TF risks is supported by an adequate analysis of risks, examples of potentially lower ML/TF risk situations include —
- (a) Customer risk
 - (i) a Singapore Government entity;
 - (ii) entities listed on a stock exchange and subject to regulatory disclosure requirements relating to adequate transparency in respect of beneficial owners (imposed through stock exchange rules, law or other enforceable means); and
 - (iii) an FI incorporated or established outside Singapore that is subject to and supervised for compliance with AML/CFT requirements consistent with standards set by the FATF.

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- (b) Product, service, transaction or delivery channel risk
 - (i) life insurance policies with no cash payouts except on triggered events, such as group term life policies;
 - (ii) insurance policies for pension schemes if there is no early surrender option and the policy cannot be used as collateral;
 - (iii) a pension, superannuation or similar scheme that provides retirement benefits to employees, where contributions are made by way of deduction from wages, and the scheme rules do not permit the assignment of a member's interest under the scheme; and
 - (iv) financial products or services that provide appropriately defined and limited services to certain types of customers (e.g. to increase customer access for financial inclusion purposes).

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8 Notice Paragraph 8 – Enhanced Customer Due Diligence

8-1 Where the ML/TF risks are identified to be higher, a direct life insurer shall take enhanced CDD (“ECDD”) measures to mitigate and manage those risks.

8-2 Examples of potentially higher risk categories under paragraph 8.7 of the Notice include —

(a) Customer risk

(i) customers from higher risk businesses/activities/sectors identified in Singapore’s NRA, as well as other higher risk businesses/activities/sectors identified by the direct life insurer;

(ii) the ownership structure of the legal person or arrangement appears unusual or excessively complex given the nature of the legal person’s or legal arrangement’s business;

(iii) legal persons or legal arrangements that are personal asset holding vehicles;

(iv) the business relations is conducted under unusual circumstances (e.g. significant unexplained geographic distance between the direct life insurer and the customer);

(v) companies that have nominee shareholders or shares in bearer form; and

(vi) cash-intensive businesses.

(b) Country or geographic risk

(i) countries or jurisdictions the direct life insurer is exposed to, either through its own activities (including where its head office, branches and subsidiaries operate in) or the activities of its distributors and customers, which have relatively higher levels of corruption, organised crime or inadequate AML/CFT measures, as identified by the FATF; and

(ii) countries identified by credible bodies (e.g. reputable international bodies such as Transparency International) as having significant levels of corruption, terrorism financing or other criminal activity.

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- (c) Product, service, transaction or delivery channel risk
 - (i) anonymous transactions (which may involve cash); and
 - (ii) frequent payments received from unknown or unassociated third parties.
- 8-3 When considering the ML/TF risks presented by a country or jurisdiction, a direct life insurer should take into account, where appropriate, variations in ML/TF risks across different regions or areas within a country.

Notice Paragraph 8.1

8-4 Politically Exposed Persons (“PEPs”) Definitions

- 8-4-1 The definitions in paragraph 8.1 of the Notice are drawn from the FATF Recommendations. The definition of PEPs is not intended to cover middle-ranking or more junior individuals in the categories listed.
- 8-4-2 In the context of Singapore, domestic PEPs should include at least all Government Ministers, Members of Parliament, Nominated Members of Parliament and Non-Constituency Members of Parliament.
- 8-4-3 When determining whether a person is a “close associate” of a PEP, the direct life insurer may consider factors such as the level of influence the PEP has on such a person or the extent of his exposure to the PEP. The direct life insurer may rely on information available from public sources and information obtained through customer interaction.
- 8-4-4 With reference to paragraph 8.1 of the Notice, examples of an “international organisation” include the United Nations and affiliated agencies such as the International Maritime Organisation and the International Monetary Fund; regional international organisations such as the Asian Development Bank, Association of Southeast Asian Nations Secretariat, institutions of the European Union, the Organisation for Security and Cooperation in Europe; military international organisations such as the North Atlantic Treaty Organisation; and economic organisations such as the World Trade Organisation or the Asia-Pacific Economic Cooperation Secretariat.
- 8-4-5 Examples of persons who are or have been entrusted with prominent functions by an international organisation are members of senior management such as directors, deputy directors and members of the board or equivalent functions. Other than relying on information from a customer, the direct life insurer may consider information from public sources in determining whether a person has been or is entrusted with prominent functions by an international organisation.

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Notice Paragraphs 8.2 to 8.4

8-5 PEPs

- 8-5-1 If a direct life insurer determines that any natural person appointed to act on behalf of a customer or any connected party of a customer is a PEP, the direct life insurer should assess the ML/TF risks presented and consider factors such as the level of influence that the PEP has on the customer. Direct life insurers should consider factors such as whether the PEP is able to exercise substantial influence over the customer, to determine the overall ML/TF risks presented by the customer. Where the customer presents higher ML/TF risks, the direct life insurer should apply ECDD measures on the customer accordingly.
- 8-5-2 A direct life insurer should take reasonable measures to determine whether the beneficiaries of a life policy and the beneficial owner of the beneficiary referred to in paragraph 6.14 of the Notice are PEPs. Read with paragraph 6.38 of the Notice, this should occur at the time of payout. Where there are higher risks identified, the direct life insurer should consider filing an STR.
- 8-5-3 It is generally acceptable for a direct life insurer to refer to commercially available databases to identify PEPs. However, a direct life insurer should also obtain from the customer details of his occupation and the name of his employer. In addition, a direct life insurer should consider other non-public information that the direct life insurer is aware of. A direct life insurer shall exercise sound judgment in identifying any PEP, having regard to the risks and the circumstances.
- 8-5-4 In relation to paragraph 8.3(a) of the Notice, the approval shall be obtained from senior management. Where senior management approve the continuation of business relations, senior management shall ensure that the measures set out in paragraph 8.3(c) of the Notice are implemented for the customer. Inputs should also be obtained from the direct life insurer's AML/CFT compliance function.
- 8-5-5 In relation to paragraph 8.3(b) of the Notice, a direct life insurer may refer to information sources such as asset and income declarations, which some jurisdictions expect certain senior public officials to file and which often include information about an official's source of wealth and current business interests. A direct life insurer should note that not all declarations are publicly available. A direct life insurer should also be aware that certain jurisdictions impose restrictions on their PEPs' ability to hold foreign bank accounts, to hold other office or paid employment.
- 8-5-6 Source of wealth generally refers to the origin of the customer's and beneficial owner's entire body of wealth (i.e. total assets). This relates to how the customer and beneficial owner have acquired the wealth which is distinct from identifying the assets that they own. Source of wealth information should give an indication about the size of wealth the customer

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and beneficial owner would be expected to have, and how the customer and beneficial owner acquired the wealth. Although the direct life insurer may not have specific information about assets that are not held with or processed by the direct life insurer, it may be possible to obtain general information from the customer, commercial databases or other open sources. Examples of appropriate and reasonable means of establishing source of wealth are information and documents such as evidence of title, copies of trust deeds, audited accounts, salary details, tax returns and bank statements.

- 8-5-7 Source of funds refers to the origin of the particular funds or other assets which are the subject of the establishment of business relations (e.g. the amounts being paid as part of the business relations). In order to ensure that the funds are not proceeds of crime, the direct life insurer should not limit its source of funds inquiry to identifying the other FI from which the funds have been transferred, but more importantly, the activity that generated the funds. The information obtained should be substantive and facilitate the establishment of the provenance of the funds or reason for the funds having been acquired. Examples of appropriate and reasonable means of establishing source of funds are information such as salary payments or sale proceeds.
- 8-5-8 Based on its risk assessment of the PEP, a direct life insurer should consider whether the information regarding source of wealth and source of funds should be corroborated. In relation to paragraph 8.3(b) of the Notice, examples of “appropriate and reasonable means” for establishing source of wealth or source of funds are financial statements of the legal person or legal arrangement owned or controlled by the PEP, site visits, a copy of the will (in cases where the source of wealth or funds is an inheritance), and conveyancing documents (in cases where the source of wealth or funds is a sale of property).
- 8-5-9 The ECDD measures to be carried out under paragraph 8.3(c) should include measures such as establishing the source of funds of premium payments (including top-ups) and taking into account additional transactions of the customer, such as effecting policy loans, payment of advanced premiums and assignment of policy, from commencement of the business relations to the time of payout.
- 8-5-10 In relation to paragraph 8.3 of the Notice, other ECDD measures that may be performed include —
- (a) requiring the first payment to be carried out through an account in the customer’s name with a bank subject to similar or equivalent CDD standards;

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- (b) using public sources of information (e.g. websites) to gain a better understanding of the reputation of the customer or any beneficial owner of a customer. Where the direct life insurer finds information containing allegations of wrongdoing by a customer or a beneficial owner of a customer, the direct life insurer should assess how this affects the level of risk associated with the business relations; and
 - (c) commissioning external intelligence reports where it is not possible for a direct life insurer to easily obtain information through public sources or where there are doubts about the reliability of public information.
- 8-5-11 In relation to paragraphs 8.4(a) and (b) of the Notice, where the direct life insurer assesses that the business relations or transactions with a domestic PEP or an international organisation PEP do not present higher ML/TF risks and that therefore ECDD measures need not be applied, the direct life insurer shall nevertheless apply measures under paragraph 6 of the Notice on the customer. However, where changes in events, circumstances or other factors lead to the direct life insurer's assessment that the business relations or transactions with the customer present higher ML/TF risks, the direct life insurer should review its risk assessment and apply ECDD measures.
- 8-5-12 While domestic PEPs and international organisation PEPs may be subject to a risk-based approach, it does not preclude such persons from presenting the same ML/TF risks as a foreign PEP.
- 8-5-13 With reference to paragraph 8.4(c) of the Notice, while the time elapsed since stepping down from a prominent public function is a relevant factor to consider when determining the level of influence a PEP continues to exercise, it should not be the sole determining factor. Other risk factors that the direct life insurer should consider are —
 - (a) the seniority of the position that the individual previously held when he was a PEP; and
 - (b) whether the individual's previous PEP position and current function are linked in any way (e.g. whether the ex-PEP was appointed to his current position or function by his successor, or whether the ex-PEP continues to substantively exercise the same powers in his current position or function).

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Notice Paragraphs 8.5 to 8.8

8-6 Other Higher Risk Categories

- 8-6-1 In relation to paragraph 8.7 of the Notice, a direct life insurer may refer to the preceding paragraph 8-5-10 of these Guidelines for further guidance on the ECDD measures to be performed.
- 8-6-2 For customers highlighted in paragraph 8.6(a) of the Notice, a direct life insurer shall assess them as presenting higher ML/TF risks. For such customers, the direct life insurer shall ensure that the ECDD measures performed are commensurate with the risks. For customers highlighted in paragraph 8.6(b) of the Notice, a direct life insurer shall assess whether any such customer presents a higher risk for ML/TF and ensure that the measures under paragraph 6 of the Notice, or ECDD measures where the direct life insurer assesses the customer to present a higher risk for ML/TF, performed are commensurate with the risk.
- 8-6-3 With reference to paragraph 8.6(a) of the Notice, a direct life insurer should refer to the FATF Public Statement on High Risk and Non-Cooperative Jurisdictions on which FATF has called for counter-measures³. FATF updates this Public Statement on a periodic basis and direct life insurers should regularly refer to the FATF website for the latest updates⁴.
- 8-6-4 For business relations involving high net worth customers akin to private banking customers which inherently present higher ML/TF risks, a direct life insurer should, regardless of the direct life insurer's internal risk classification of the customer, refer to the sound practices highlighted in the MAS Information Paper, "Guidance on Private Banking Controls"⁵, which contain practices relevant to direct life insurers. Such practices include ensuring that —
- (a) information obtained on the source of wealth of the customers and beneficial owners should be independently corroborated against documentary evidence or public information sources;
 - (b) parties screened should include operating companies and individual benefactors contributing to the customer's and beneficial owner's wealth/funds;
 - (c) the direct life insurer conducts periodic reviews of such customers; and

³ <http://www.fatf-gafi.org/topics/high-riskandnon-cooperativejurisdictions/>.

⁴ The link to the FATF website is as follows: <http://www.fatf-gafi.org/>.

⁵ <http://www.mas.gov.sg/news-and-publications/monographs-and-information-papers/2014/guidance-on-private-banking-controls.aspx>.

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- (d) where the direct life insurer is aware of customers having a common beneficial owner or a customer having multiple policies with the direct life insurer, the direct life insurer should scrutinise transactions of these policies holistically to better identify suspicious, complex, unusually large or unusual patterns of transactions, and perform periodic reviews on a consolidated basis.
- 8-6-5 For the purposes of paragraph 8.8 of the Notice, regulations issued by the Authority include the Regulations relating to the freezing of assets of persons and sanctioning of persons.
- 8-6-6 With regard to tax and other serious crimes, as a preventive measure, direct life insurers are expected to reject a prospective customer where there are reasonable grounds to suspect that the customer's assets are the proceeds of serious crimes, including wilful and fraudulent tax evasion. Where there are grounds for suspicion in an existing customer relationship, direct life insurers should conduct enhanced monitoring and where appropriate, discontinue the relationship. If the direct life insurer is inclined to retain the customer, approval shall be obtained from senior management with the substantiating reasons properly documented, and the policy subjected to close monitoring and commensurate risk mitigation measures. This requirement applies to serious foreign tax offences, even if the foreign offence is in relation to the type of tax for which an equivalent obligation does not exist in Singapore. Examples of tax crime related suspicious transactions are set out in Appendix B of these Guidelines.

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9 Notice Paragraph 9 – Reliance on Third Parties

- 9-1 Paragraph 9 does not apply to outsourcing or sales through a direct life insurer's agents⁶. Third party reliance under paragraph 9 of the Notice is different from an outsourcing arrangement or agreement.
- 9-2 In a third party reliance scenario, the third party will typically have an existing relationship with the customer that is independent of the relationship to be formed by the customer with the relying direct life insurer. The third party will therefore perform the CDD measures on the customer according to its own AML/CFT policies, procedures and controls.
- 9-3 In contrast to a third party reliance scenario, the outsourced service provider performs the CDD measures (e.g. performs centralised transaction monitoring functions) on behalf of the direct life insurer, in accordance with the direct life insurer's AML/CFT policies, procedures and standards, and is subject to the direct life insurer's control measures to effectively implement the direct life insurer's AML/CFT procedures.
- 9-4 The direct life insurer may take a variety of measures, where applicable, to satisfy the requirements in paragraphs 9.2(a) and 9.2(b) of the Notice, including —
- (a) referring to any independent and public assessment of the overall AML/CFT regime to which the third party is subject, such as the FATF's or FSRB's Mutual Evaluation reports and the IMF/World Bank Financial Sector Assessment Programme Reports/Reports on the Observance of Standards and Codes;
 - (b) referring to any publicly available reports or material on the quality of that third party's compliance with applicable AML/CFT rules;
 - (c) obtaining professional advice as to the extent of AML/CFT obligations to which the third party is subject to with respect to the laws of the jurisdiction in which the third party operates;
 - (d) examining the AML/CFT laws in the jurisdiction where the third party operates and determining its comparability with the AML/CFT laws of Singapore;
 - (e) reviewing the policies and procedures of the third party.

⁶ This refers to the reliance placed on a direct life insurer's agents in relation to the performance of CDD measures (such as identification and verification of a customer).

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- 9-5 The reference to “documents” in paragraph 9.2(d) of the Notice includes a reference to the underlying CDD-related documents and records obtained by the third party to support the CDD measures performed (e.g. copies of identification information, CDD/Know Your Customer forms). Where these documents and records are kept by the third party, the direct life insurer should obtain an undertaking from the third party to keep all underlying CDD-related documents and records for at least five years following the termination of the direct life insurer’s business relations with the customer.
- 9-6 Paragraph 9.3 of the Notice prohibits the direct life insurer from relying on the third party to carry out ongoing monitoring. Paragraph 9.3 of the Notice should be read with the ongoing monitoring requirements in Part (VIII) of paragraph 6 of the Notice.
- 9-7 For the avoidance of doubt, paragraph 9 of the Notice does not apply to the outsourcing of the ongoing monitoring process by a direct life insurer, including to its parent entity, branches and subsidiaries. A direct life insurer may outsource the first-level review of alerts from the transaction monitoring systems, or sanctions reviews, to another party. However, the direct life insurer remains responsible for complying with ongoing monitoring requirements under the Notice.

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12 Notice Paragraph 12 – Suspicious Transactions Reporting

- 12-1 A direct life insurer should ensure that the internal process for evaluating whether a matter should be referred to the Suspicious Transaction Reporting Office (“STRO”) via an STR is completed without delay and should not exceed 15 business days of the case being referred by the relevant officer, employee or agent, unless the circumstances are exceptional or extraordinary.
- 12-2 A direct life insurer should note that an STR filed with STRO would also meet the reporting obligations under the TSOFA.
- 12-3 Examples of suspicious transactions are set out in Appendix B of these Guidelines. These examples are not intended to be exhaustive and are only examples of the most basic ways in which money may be laundered or used for TF purposes. Identification of suspicious transactions should prompt further enquiries and where necessary, investigations into the source of funds. A direct life insurer should also consider filing an STR if there is any adverse news on its customers in relation to financial crimes. A transaction or activity may not be suspicious at the time, but if suspicions are raised later, an obligation to report then arises.
- 12-4 Once suspicion has been raised in relation to a customer or any transaction undertaken for that customer, in addition to reporting the suspicious activity, a direct life insurer should ensure that appropriate action is taken to adequately mitigate the risk of the direct life insurer being used for ML/TF activities. This may include strengthening its AML/CFT processes. This may also include a review of either the risk classification of the customer, or the business relations with the customer. Appropriate action should be taken, including escalating the issue to the appropriate decision making level, taking into account any other relevant factors, such as cooperation with law enforcement agencies.
- 12-5 STR reporting templates are available on CAD’s website⁷. However, direct life insurers are strongly encouraged to use the online system provided by STRO to lodge STRs. In the event that the direct life insurer is of the view that STRO should be informed on an urgent basis, particularly where a transaction is known to be part of an ongoing investigation by the relevant authorities, the direct life insurer should give initial notification to STRO by telephone or email and follow up with such other means of reporting as STRO may direct.

⁷ The website address as at 24 April 2015: <http://www.cad.gov.sg/aml-cft/suspicious-transaction-reporting-office/suspicious-transaction-reporting>.

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- 12-6 A direct life insurer should document all transactions that have been brought to the attention of its AML/CFT compliance function, including transactions that are not reported to STRO. To ensure that there is proper accountability for decisions made, the basis for not submitting STRs for any suspicious transactions escalated by its officers, employees and agents should be properly substantiated and documented.
- 12-7 Direct life insurers are reminded to read paragraph 12.4 of the Notice together with paragraphs 6.39 and 6.40 of the Notice. Where a direct life insurer stops performing CDD measures as permitted under paragraph 12.4 and is, as a result, unable to complete CDD measures (as specified under paragraph 6.40), the direct life insurer is reminded that it shall not commence or continue business relations with that customer or undertake any transaction in the course of business relations for that customer.

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13 Notice Paragraph 13 – Internal Policies, Compliance, Audit and Training

- 13-1 As internal policies and procedures serve to guide employees and officers in ensuring compliance with AML/CFT laws and regulations, it is important that a direct life insurer updates its policies and procedures in a timely manner, to take into account new operational, legal and regulatory developments and emerging or new ML/TF risks.

Notice Paragraphs 13.3 to 13.9

13-2 Group Policy

- 13-2-1 For the avoidance of doubt, Singapore branches of direct life insurers incorporated outside Singapore need not comply with paragraphs 13.3 to 13.9 of the Notice. Paragraphs 13.3 to 13.9 of the Notice are intended to be applied by a direct life insurer incorporated in Singapore to its branches and subsidiaries, but not to its parent entity and the direct life insurer's other related corporations.

- 13-2-2 In relation to paragraph 13.6 of the Notice, examples of the types of information that should be shared within the financial group for risk management purposes are positive name matches arising from screening performed against ML/TF information sources, a list of customers who have been exited by the direct life insurer, its branches and subsidiaries based on suspicion of ML/TF and names of parties on whom STRs have been filed. Such information should be shared by a branch or subsidiary of a direct life insurer incorporated in Singapore with the direct life insurer's group level compliance, audit, and AML/CFT functions (whether in or outside Singapore), for risk management purposes.

Notice Paragraphs 13.10 to 13.11

13-3 Compliance

- 13-3-1 A direct life insurer should ensure that the AML/CFT compliance officer has the necessary seniority and authority within the direct life insurer to effectively perform his responsibilities.
- 13-3-2 The responsibilities of the AML/CFT compliance officer should include —
- (a) carrying out, or overseeing the carrying out of, ongoing monitoring of business relations and sample review of policies for compliance with the Notice and these Guidelines;

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- (b) promoting compliance with the Notice and these Guidelines, as well as MAS Regulations issued under section 27A of the MAS Act, and taking overall charge of all AML/CFT matters within the organisation;
 - (c) informing officers, employees and agents promptly of regulatory changes;
 - (d) ensuring a speedy and appropriate reaction to any matter in which ML/TF is suspected;
 - (e) reporting, or overseeing the reporting of, suspicious transactions;
 - (f) advising and training officers, employees and agents on developing and implementing internal policies, procedures and controls on AML/CFT;
 - (g) reporting to senior management on the outcome of reviews of the direct life insurer's compliance with the Notice and these Guidelines, as well as MAS Regulations issued under section 27A of the MAS Act and risk assessment procedures; and
 - (h) reporting regularly on key AML/CFT risk management and control issues (including information outlined in paragraph 1-4-14 of the Guidelines), and any necessary remedial actions, arising from audit, inspection, and compliance reviews, to the direct life insurer's senior management, and in the case of locally incorporated direct life insurers, to the board of directors, at least annually and as and when needed.
- 13-3-3 The business interests of a direct life insurer should not interfere with the effective discharge of the above-mentioned responsibilities of the AML/CFT compliance officer, and potential conflicts of interest should be avoided. To enable unbiased judgments and facilitate impartial advice to management, the AML/CFT compliance officer should, for example, be distinct from the internal audit and business line functions. Where any conflicts between business lines and the responsibilities of the AML/CFT compliance officer arise, procedures should be in place to ensure that AML/CFT concerns are objectively considered and addressed at the appropriate level of the direct life insurer's management.

Notice Paragraph 13.12

13-4 Audit

- 13-4-1 A direct life insurer's AML/CFT framework should be subject to periodic audits (including sample testing). Such audits should be performed not just on individual business functions but also on an entity-wide basis. Auditors should assess the effectiveness of measures taken to prevent ML/TF. This would include, among others —

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- (a) determining the adequacy of the direct life insurer's AML/CFT policies, procedures and controls, ML/TF risk assessment framework and application of risk-based approach;
 - (b) reviewing the content and frequency of AML/CFT training programmes, and the extent of officers', employees' and agents' compliance with established AML/CFT policies and procedures; and
 - (c) assessing whether instances of non-compliance are reported to senior management on a timely basis.
- 13-4-2 The frequency and extent of the audit should be commensurate with the ML/TF risks presented and the size and complexity of the direct life insurer's business.

Notice Paragraph 13.13

13-5 Officer, Employee and Agent Hiring

- 13-5-1 The screening procedures applied when a direct life insurer in Singapore hires employees and appoints officers and agents should include —
- (a) background checks with past employers;
 - (b) screening against ML/TF information sources; and
 - (c) bankruptcy searches.
- 13-5-2 In addition, a direct life insurer should conduct credit history checks, on a risk-based approach, when hiring employees and appointing officers and agents.

Notice Paragraph 13.14

13-6 Training

- 13-6-1 As stated in paragraph 13.14 of the Notice, it is a direct life insurer's responsibility to provide adequate training for its officers, employees and agents so that they are adequately trained to implement its AML/CFT policies and procedures. The scope and frequency of training should be tailored to the specific risks faced by the direct life insurer and pitched according to the job functions, responsibilities and experience of the officers, employees and agents. New officers, employees and agents should be required to attend training as soon as possible after being hired or appointed.

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- 13-6-2 Apart from the initial training, a direct life insurer should also provide refresher training at least once every two years, or more regularly as appropriate, to ensure that officers, employees and agents are reminded of their responsibilities and are kept informed of new developments related to ML/TF. A direct life insurer should maintain the training records for audit purposes.
- 13-6-3 A direct life insurer should monitor the effectiveness of the training provided to its employees and agents. This may be achieved by —
- (a) testing employees' and agents' understanding of the direct life insurer's policies and procedures to combat ML/TF, their obligations under relevant laws and regulations, and their ability to recognise suspicious transactions;
 - (b) monitoring employees' and agents' compliance with the direct life insurer's AML/CFT policies, procedures and controls as well as the quality and quantity of internal reports so that further training needs may be identified and appropriate action taken; and
 - (c) monitoring attendance and following up with employees and agents who miss such training without reasonable cause.

Endnotes on History of Amendments

1. Guidelines to MAS Notice 314 dated 2 July 2007.
2. Guidelines to MAS Notice 314 dated 2 July 2007 cancelled with effect from 24 May 2015.
3. Guidelines to MAS Notice 314 dated 24 April 2015 with effect from 24 May 2015.
 - (a) Amended on 30 November 2015.

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I Other Key Topics – Guidance to Direct Life Insurers on Proliferation Financing

I-1 Overview

I-1-1 MAS issues Regulations under section 27A of the MAS Act in order to discharge or facilitate the discharge of any obligation binding on Singapore by virtue of a United Nations Security Council Resolution (“UNSCR”)⁸. These Regulations apply to all FIs (including direct life insurers) regulated by MAS and generally impose financial sanctions on designated persons.

I-1-2 Specifically, a UNSCR may designate certain individuals and entities involved in the proliferation of weapons of mass destruction and its financing. The relevant information and full listings of persons designated by UNSCRs can be found on the UN website⁹.

I-1-3 MAS has given effect to UNSCRs as listed by the FATF Recommendations (2012) to be relevant to combating proliferation financing, by issuing Regulations. Examples of such Regulations are the MAS (Sanctions and Freezing of Assets of Persons – Iran) Regulations 2007, MAS (Freezing of Assets of Persons – Democratic People’s Republic of Korea) Regulations 2009 and MAS (Sanctions – Democratic People’s Republic of Korea) Regulations 2009.

I-1-4 A direct life insurer should rely on its CDD measures (including screening measures) under the Notice to detect and prevent proliferation financing activities and transactions.

I-1-5 A direct life insurer should also ensure compliance with legal instruments issued by MAS relating to proliferation financing risks. An example is the MAS Notice on Prohibition on Transactions with the Iranian Government and with Iranian Financial Institutions.

I-2 CDD and Internal Controls

I-2-1 It is important to ensure that name screening by a direct life insurer, as required under the Notice, is performed against the latest UN listings as they are updated from time to time. A direct life insurer should have in place policies, procedures and controls to continuously monitor the listings and take necessary follow-up action within a reasonable period of time, as required under the applicable laws and regulations.

⁸ Please refer to the MAS website for a full listing of Regulations issued by MAS pursuant to the United Nations Security Council Resolutions.

⁹ Please see: <http://www.un.org/sc/committees/1718> and <http://www.un.org/sc/committees/1737>.

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I-2-2 A direct life insurer should also have policies and procedures to detect attempts by its officers, employees or agents to circumvent the applicable laws and regulations (including MAS Regulations) such as —

- (a) omitting, deleting or altering information in payment messages for the purpose of avoiding detection of that information by the direct life insurer itself or other institutions involved in the payment process; and
- (b) structuring transactions with the purpose of concealing the involvement of designated persons.

I-2-3 A direct life insurer should have policies and procedures to prevent such attempts, and take appropriate measures against such officers, employees and agents.

I-3 Obligation of Direct Life Insurer to Freeze without Delay

I-3-1 A direct life insurer is reminded of its obligations under the MAS Regulations issued under section 27A of the MAS Act¹⁰ to immediately freeze any funds, financial assets or economic resources owned or controlled, directly or indirectly, by designated persons that the direct life insurer has in its possession, custody or control. The direct life insurer should also file an STR in such cases.

I-4 Potential Indicators of Proliferation Financing

I-4-1 A direct life insurer should develop indicators that would alert it to customers and transactions undertaken in the course of business relations (actual or proposed) that are possibly associated with proliferation financing-related activities, including indicators such as whether —

- (a) the customer is vague and resistant to providing additional information when asked;
- (b) the customer's activity does not match its business profile;
- (c) the transaction involves designated persons;
- (d) the transaction involves higher risk countries or jurisdictions which are known to be involved in proliferation of weapons of mass destruction or proliferation financing activities;

¹⁰ Please refer to the following link for the relevant MAS ML/TF Regulations - <http://www.mas.gov.sg/Regulations-and-Financial-Stability/Anti-Money-Laundering-Countering-The-Financing-Of-Terrorism-And-Targeted-Financial-Sanctions/Targeted-Financial-Sanctions/MAS-Regulations.aspx>.

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- (e) the transaction involves other FIs with known deficiencies in AML/CFT controls or controls for combating proliferation financing;
- (f) the transaction involves possible shell companies (e.g. companies that do not have a high level of capitalisation or display other shell company indicators); or
- (g) the financial transaction is structured in a circuitous manner.

I-5 Other Sources of Guidance on Proliferation Financing

- I-5-1 The FATF has also provided guidance on measures to combat proliferation financing and a direct life insurer may wish to refer to the [FATF website](#) for additional information.

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II Useful Links

Financial Action Task Force (“FATF”): <http://www.fatf-gafi.org/>
International Association of Insurance Supervisors (IAIS):
<http://www.iaisweb.org/>

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APPENDIX A – Examples of CDD Information for Customers (Including Legal Persons/Arrangements)

Customer Type	Examples of CDD Information
Sole proprietorships	<ul style="list-style-type: none"> • Full registered business name • Business address or principal place of business • Information about the purpose and intended nature of the business relations with the direct life insurer • Names of all natural persons who act on behalf of the sole proprietor (where applicable) • Name of the sole proprietor • Information about the source of funds • A report of the direct life insurer’s visit to the customer’s place of business, where the direct life insurer assesses it as necessary • Structure of the sole proprietor’s business (where applicable) • Records in an independent company registry or evidence of business registration
Partnerships and unincorporated bodies	<ul style="list-style-type: none"> • Full name of entity • Business address or principal place of business • Information about the purpose and intended nature of the business relations with the direct life insurer • Names of all natural persons who act on behalf of the entity • Names of all connected parties • Names of all beneficial owners • Information about the source of funds • A report of the direct life insurer’s visit to the customer’s place of business, where the direct life insurer assesses it as necessary • Ownership and control structure • Records in an independent company registry • Partnership deed • The customer’s membership with a relevant professional body • Any association the entity may have with other countries or jurisdictions (e.g. the location of the entity’s headquarters, operating facilities, branches, subsidiaries)
Companies	<ul style="list-style-type: none"> • Full name of entity • Business address or principal place of business • Information about the purpose and intended nature of the business relations with the direct life insurer • Names of all natural persons who act on behalf of the

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Customer Type	Examples of CDD Information
	<p>entity</p> <ul style="list-style-type: none"> • Names of all connected parties • Names of all beneficial owners • Information about the source of funds • A report of the direct life insurer's visit to the customer's place of business, where the direct life insurer assesses it as necessary • Ownership and control structure • Records in an independent company registry • Certificate of incumbency, certificate of good standing, share register, as appropriate • Memorandum and Articles of Association • Certificate of Incorporation • Board resolution authorising the purchasing of the life policy • Any association the entity may have with other countries or jurisdictions (e.g. the location of the entity's headquarters, operating facilities, branches, subsidiaries)
<p>Public sector bodies, government, state-owned companies and supranationals (other than sovereign wealth funds)</p>	<ul style="list-style-type: none"> • Full name of entity • Nature of entity (e.g. overseas government, treaty organisation) • Business address or principal place of business • Information about the purpose and intended nature of the business relations with the direct life insurer • Name of the home state authority and nature of its relationship with its home state authority • Names of all natural persons who act on behalf of the entity • Names of all connected parties • Information about the source of funds • Ownership and control structure • A report of the direct life insurer's visit to the customer's place of business, where the direct life insurer assesses it as necessary • Board resolution authorising the purchasing of the life policy
<p>Clubs, Societies and Charities</p>	<ul style="list-style-type: none"> • Full name of entity • Business address or principal place of business • Information about the purpose and intended nature of business relations with the direct life insurer • Information about the nature of the entity's activities and objectives • Names of all trustees (or equivalent)

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Customer Type	Examples of CDD Information
	<ul style="list-style-type: none"> • Names of all natural persons who act on behalf of the entity • Names of all connected parties • Names of all beneficial owners • Information about the source of funds • A report of the direct life insurer’s visit to the customer’s place of business, where the direct life insurer assesses it as necessary • Ownership and control structure • Constitutional document • Certificate of registration • Committee/Board resolution authorising the purchasing of the life policy • Records in a relevant and independent registry in the country of establishment
<p>Trust and Other Similar Arrangements (e.g. Foundations, Fiducie, Treuhand and Fideicomiso)</p>	<ul style="list-style-type: none"> • Full name of entity • Business address or principal place of business • Information about the nature, purpose and objectives of the entity (e.g. discretionary, testamentary) • Names of all natural persons who act on behalf of the entity • Names of all connected parties • Names of all beneficial owners • Information about the source of funds • A report of the direct life insurer’s visit to the customer’s place of business, where the direct life insurer assesses it as necessary • Information about the purpose and intended nature of business relations with the direct life insurer • Records in a relevant and independent registry in the country or jurisdiction of constitution • Country or jurisdiction of constitution • Trust deed • Names of the settlors/trustees/beneficiaries or any person who has power over the disposition of any property that is subject to the trust • Declaration of trusts • Deed of retirement and appointment of trustees (where applicable)

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APPENDIX B – Examples of Suspicious Transactions

B-1 General Comments

- B-1-1 The list of situations given below is intended to highlight some basic ways in which money may be laundered or used for TF purposes. While each individual situation may not be sufficient to suggest that ML/TF is taking place, a combination of such situations may be indicative of a suspicious transaction. The list is intended solely as an aid, and must not be applied as a routine instrument in place of common sense.
- B-1-2 The list is not exhaustive and may be updated due to changing circumstances and new methods of laundering money or financing terrorism. Direct life insurers are to refer to STRO's website for the latest list of red flags¹¹.
- B-1-3 A customer's declarations regarding the background of such transactions should be checked for plausibility. Not every explanation offered by the customer can be accepted without scrutiny.
- B-1-4 It is reasonable to suspect any customer who is reluctant to provide normal information and documents required routinely by the direct life insurer in the course of the business relations. Direct life insurers should pay attention to customers who provide minimal, false or misleading information, or when applying for a policy, provide information that is difficult or expensive for the direct life insurer to verify.

B-2 Transactions Which Do Not Make Economic Sense

- i) A customer relationship with the direct life insurer that does not appear to make economic sense, for example, the early redemption of a policy when the surrender value is less than the value of premiums paid.
- ii) Transactions in which policies are cancelled shortly after premiums have been paid, resulting in the return of premiums, unless the direct life insurer is furnished with a plausible reason for the cancellation, especially where policy premiums have been paid in cash.
- iii) Transactions that are incompatible with the normal activities of the customer, for example, taking out a policy loan soon after the inception of the policy. In addition, if an existing customer whose current contracts are small or involve only small, regular premium payments makes a sudden request for a purchase of a significantly large single premium policy, this may also prompt further investigations by the direct life insurer.

¹¹ The website address as at 24 April 2015: <http://www.cad.gov.sg/aml-cft/suspicious-transaction-reporting-office/suspicious-transaction-reporting>.

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- iv) Transactions that are not commensurate with the customer's apparent financial means, for example, where customers without reasonable financial standing purchase large single premium policies for a large assured sum.
- v) Transactions where the nature, size or frequency appears unusual, for example, a customer requests transactions involving multiple policies of a similar nature, which aggregate to large amounts. In addition, a customer's request for the early termination of a single premium policy especially when cash had been tendered should also prompt further investigations by the direct life insurer.
- vi) Transactions in which funds are received by way of a third party cheque, especially where there is no apparent connection between the third party and the customer.
- vii) Abnormal settlement instructions, including payment to apparently unconnected parties.

B-3 Transactions Involving Large Sums

- i) Payment of premiums via large or unusual amounts of cash. In particular, a direct life insurer should be vigilant in verifying information and the nature of transactions of any customer if any large single payment is made in cash.
- ii) Frequent taking out of policy loans that are repaid with large amounts of cash.
- iii) Transactions in which funds are received from or paid to a customer's account in a financial haven, or in foreign currency especially when such transactions are not consistent with the customer's transaction history.
- iv) Overpayment of premium with a request to refund the excess to a third party or an account held in a different country or jurisdiction.

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B-4 Transactions Involving Transfers Abroad

- i) Large and regular premium payments that cannot be clearly identified as bona fide transactions, from countries or jurisdictions associated with (a) the production, processing or marketing of narcotics or other illegal drugs or (b) other criminal conduct.
- ii) Substantial increase in cash premium payments from foreign countries or jurisdictions by a customer without apparent cause, especially when such transactions are not consistent with the customer's transaction history.

B-5 Transactions Involving Unidentified Parties

- i) Paying premiums in large third party cheques on behalf of the customer.
- ii) Assignment of a policy to unidentified third parties and for which no plausible reasons can be ascertained.
- iii) A number of policies taken out by the same insured for low premiums, each purchased with cash and then cancelled with return of premiums to a third party.

B-6 Free-Look Provisions and Other Matters

- i) Frequent changes to the address or where the customer is a non-natural person, frequent changes to authorised signatories.
- ii) A policyholder may exercise cancellation rights or cooling off rights on life insurance products where the sum invested must be repaid (subject to any shortfall deduction where applicable). This could offer a readily available route for laundering money, and insurers should therefore be alert to any abnormal exercise of cancellation or cooling off rights by any policyholder. In the event that abnormal exercise of these rights becomes apparent, the matter should be treated as suspicious and reported through the usual channels.
- iii) Agents who have consistently high activity levels of single premium business far in excess of any average company expectation.
- iv) The use of an address that is not the customer's permanent address, for example, utilisation of the agent's office or home address for the dispatch of customer documentation.

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B-7 Tax Crimes Related Transactions

- i) Negative tax-related reports from the media or other credible information sources.
- ii) Unconvincing or unclear purpose or motivation for purchasing life policies in Singapore.
- iii) Originating sources of multiple or significant premiums are not consistent with the declared purpose of the policy.
- iv) Source of premiums are from another country or jurisdiction, often a tax haven with poor track record on CDD or record keeping requirements.
- v) Policies managed by external asset managers who may not be adequately regulated and supervised.

B-8 Other Types of Transactions

- i) The customer fails to reasonably justify the purpose of a transaction when queried by the direct life insurer.
- ii) Transactions with countries or entities that are reported to be associated with terrorism activities or with persons that have been designated as terrorists.
- iii) When a young person (aged about 17-26) purchases a life policy with cash value and surrenders it within a short period, which could be an indication of terrorism financing.
- iv) When a person receives funds from a religious or charitable organisation and utilises the funds for purchasing a life policy with cash value and surrenders it within a relatively short period.
- v) The customer uses intermediaries which are not subject to adequate AML/CFT laws.
- vi) Transactions that are suspected to be in violation of another country's or jurisdiction's foreign exchange laws and regulations.