MAS Notice No.: SFA04-N18 Issue Date: 8 October 2021

NOTICE ON REQUIREMENTS IN RELATION TO CROSS-BORDER ARRANGEMENTS UNDER THE SECURITIES AND FUTURES (EXEMPTION FOR CROSS-BORDER ARRANGEMENTS) (FOREIGN OFFICES) REGULATIONS 2021

1. INTRODUCTION

1.1. This Notice is issued pursuant to section 101 of the Securities and Futures Act (Cap. 289) ("SFA") and applies to all specified licence holders and specified exempt persons as defined under regulation 2(1) of the Securities and Futures (Exemption for Cross-Border Arrangements) (Foreign Offices) Regulations 2021 ("SF(ECBA)(FO)R") in relation to qualifying businesses carried on through their foreign offices under cross-border arrangements in reliance on the exemptions in the SF(ECBA)(FO)R.

2. **DEFINITIONS**

2.1. For the purposes of this Notice:

"SF(LCB)R" means Securities and Futures (Licensing and Conduct of Business) Regulations;

"SGX-ST" means the Singapore Exchange Securities Trading Limited;

"Specified Regulated Entity" means a specified licence holder or a specified exempt person; and

"transaction-related documentation" means any document that is issued or received by a foreign office in the course of carrying out a transaction under the cross-border arrangement.

2.2. The expressions used in this Notice shall, except where defined in this Notice or where the context otherwise requires, have the same meanings as in regulation 2 of the SF(ECBA)(FO)R and sections 2(1), 4A, 81SF, 239(1) and 283(1) of the SFA.

3. OBJECT OF NOTICE AND APPLICATION OF REQUIREMENTS UNDER PARAGRAPH 5

- 3.1. The requirements set out in this Notice serve to mitigate the risks from qualifying businesses carried on by Specified Regulated Entities under cross-border arrangements.
- 3.2. The requirements set out in paragraph 5 below only apply to the Specified Regulated Entity from the following dates:
 - (a) where paragraph 4.1 below applies
 - (i) where the Specified Regulated Entity commences the qualifying business on or after 9 October 2021, the date of commencement of the qualifying business;
 - (ii) where the Specified Regulated Entity had carried on the qualifying business immediately before 9 October 2021, the date on which the Specified Regulated Entity ceases to comply with any of the provisions which the Specified Regulated Entity is exempted from, in reliance on the applicable exemptions under regulation 4 or 7 of the SF(ECBA)(FO)R; and
 - (b) where paragraph 4.2 below applies, the date of lodgement of the notice of cross-border arrangement mentioned in paragraph 4.2.

4. NOTIFICATION OF CROSS-BORDER ARRANGEMENTS

- 4.1. Where a Specified Regulated Entity relies on the applicable exemptions under regulation 4 or 7 of the SF(ECBA)(FO)R, the Specified Regulated Entity must lodge with the Authority a notice setting out the details of the cross-border arrangement in Form FN (in accordance with regulation 4(2) or 7(2) of the SF(ECBA)(FO)R) by the applicable deadline under regulation 4(2) or 7(2) of the SF(ECBA)(FO)R, as the case may be.
- 4.2. Where a Specified Regulated Entity relies on the applicable exemptions mentioned in regulation 5 or 8 of the SF(ECBA)(FO)R, the Specified Regulated Entity must lodge with the Authority a notice setting out the details of the cross-border arrangement in Form FN (in accordance with regulation 5(3) or 8(2) of the SF(ECBA)(FO)R) not later than 8 October 2022.

5. ONGOING REQUIREMENTS IN RELATION TO CROSS-BORDER ARRANGEMENT

5.1. Restrictions on transactions within cross-border arrangements

- 5.1.1. Where the Specified Regulated Entity carries on business in the regulated activity of advising on corporate finance through its foreign office under a cross-border arrangement, the Specified Regulated Entity must not give advice on any of the following transactions that does not qualify as an Exempted Transaction under paragraph 5.1.2, in respect of such business:
 - (a) any transaction involving an offer of specified products that is
 - (i) required to be made in or accompanied by a prospectus under Part XIII of the SFA and made in or accompanied by a prospectus in respect of the offer;
 - (ii) made in or accompanied by a profile statement in reliance on an exemption under section 240(4) or 296(2) of the SFA; or
 - (iii) made in or accompanied by an offer information statement in reliance on an exemption under section 277(1) or 305B(1) of the SFA;
 - (b) any transaction in which the Take-over Code applies;
 - (c) any transaction where the Specified Regulated Entity is giving advice to any public company, a corporation whose capital markets products are listed for quotation on SGX-ST, or a corporation which is a subsidiary of a corporation whose capital markets products are listed for quotation on SGX-ST, except for a transaction where all of the following conditions are satisfied:
 - (i) the advice given by the Specified Regulated Entity will not be circulated to the shareholders of the corporations that are not accredited investors, institutional investors or expert investors;
 - (ii) the advice given by the Specified Regulated Entity will not be made known to the public.
- 5.1.2. For the purposes of paragraph 5.1.1, an Exempted Transaction is any transaction where all of the following conditions are satisfied:
 - (a) the Specified Regulated Entity had entered the transaction through its branch or office (including head office) located in Singapore;
 - (b) the Specified Regulated Entity is liable to the person receiving the advice, in respect of any advice given by the Specified Regulated Entity through its

foreign office, under the terms of an agreement with the person receiving the advice;

(c) the Specified Regulated Entity is not advising its related corporation through its foreign office.

5.2. Internal Controls over Cross-Border Arrangement

5.2.1. The Specified Regulated Entity must:

- (a) keep or cause to be kept in or outside Singapore, the following records in relation to the cross-border arrangement:
 - (i) records of customers of the foreign office of the Specified Regulated Entity with respect to business conducted under the cross-border arrangement;
 - (ii) records of transactions entered into by the Specified Regulated Entity through its foreign office with or on behalf of its customers in relation to the regulated activity conducted under the cross-border arrangement, including details of the transaction or transactionrelated documentation; and
 - (iii) copies of contracts or agreements entered into by the Specified Regulated Entity through its foreign office with its customers in relation to the qualifying business conducted under the cross-border arrangement;
- (b) keep or cause to be kept in or outside Singapore, a register of its foreign representatives containing the following information:
 - (i) the name of the foreign representative and the foreign office that the foreign representative is acting for;
 - (ii) the date(s) of any visit to Singapore by a foreign representative; and
 - (iii) the purpose of any such visit and details and description of any activities conducted by the foreign representative during the visit;
- (c) ensure that there are written policies and procedures governing the crossborder arrangement, including but not limited to the following:
 - (i) the solicitation of customers in Singapore by foreign representatives; and
 - (ii) the handling of complaints filed against foreign representatives; and

- (d) ensure the maintenance of the written policies and procedures mentioned under sub-paragraph (c), whether in or outside Singapore.
- 5.2.2. The Specified Regulated Entity must provide the Authority with any of the documents mentioned in paragraph 5.2.1(a) to (c) and where applicable, the translation of such documents in the English language, upon the Authority's written request.

5.3. Reporting and Notification Requirements

- 5.3.1. A Specified Regulated Entity must lodge with the Authority—
 - (a) a notice of change in particulars in Form FC (as set out at the Authority's website at http://www.mas.gov.sg) providing any change in particulars provided in the notice under paragraph 4, not later than 14 days after the date of the change;
 - (b) a notice of cessation of a cross-border arrangement in Form FC (as set out at the Authority's website at http://www.mas.gov.sg), not later than 14 days after the date of cessation of the cross-border arrangement; and
 - (c) an annual declaration in relation to its cross-border arrangement(s) in Form FR (as set out at the Authority's website at http://www.mas.gov.sg), not later than 5 months from the end of the financial year.

Note:

Under section 101(3) of the SFA, any person who contravenes any of the directions issued by the Authority shall be guilty of an offence and shall be liable on conviction to a fine not exceeding \$50,000 and, in the case of a continuing offence, a further fine of \$5,000 for every day or part thereof during which the office continues after conviction.