

**TABLE AL 3.1**  
**DISTRIBUTION OF NEW INDIVIDUAL BUSINESS (SIF)**

(%)					
Year	Whole Life	Endowment	Term	Others	Total
<b>NON-LINKED</b>					
<b>Number of Policies</b>					
2004	13.2	38.4	9.5	38.9	100.0
2005	3.0	6.0	68.9	22.2	100.0
2006	11.0	23.9	23.5	41.6	100.0
2007	9.2	20.2	21.7	48.9	100.0
<b>2008</b>	<b>8.8</b>	<b>23.1</b>	<b>16.4</b>	<b>51.7</b>	<b>100.0</b>
<b>Annual Premiums</b>					
2004	29.7	40.4	10.0	19.9	100.0
2005	19.9	32.7	28.3	19.1	100.0
2006	25.8	46.5	7.5	20.2	100.0
2007	23.8	45.1	8.9	22.2	100.0
<b>2008</b>	<b>23.2</b>	<b>43.9</b>	<b>6.3</b>	<b>26.6</b>	<b>100.0</b>
<b>Single Premiums</b>					
2004	0.3	99.4	0.3	0.1	100.0
2005	0.5	87.8	11.7	0.1	100.0
2006	3.7	84.7	11.5	0.1	100.0
2007	8.0	91.9	0.0	0.1	100.0
<b>2008</b>	<b>3.0</b>	<b>96.5</b>	<b>0.1</b>	<b>0.4</b>	<b>100.0</b>
<b>LINKED</b>					
<b>Number of Policies</b>					
2004	65.9	34.1	0.0	0.0	100.0
2005	65.3	34.7	0.0	0.0	100.0
2006	66.5	33.5	0.0	0.0	100.0
2007	73.6	26.4	0.0	0.0	100.0
<b>2008</b>	<b>79.0</b>	<b>21.0</b>	<b>0.0</b>	<b>0.0</b>	<b>100.0</b>
<b>Annual Premiums</b>					
2004	68.9	30.9	0.0	0.2	100.0
2005	73.7	26.2	0.0	0.1	100.0
2006	75.8	24.1	0.0	0.1	100.0
2007	77.1	22.7	0.0	0.2	100.0
<b>2008</b>	<b>73.1</b>	<b>26.6</b>	<b>0.0</b>	<b>0.4</b>	<b>100.0</b>
<b>Single Premiums</b>					
2004	69.7	30.3	0.0	0.0	100.0
2005	64.3	35.7	0.0	0.0	100.0
2006	63.5	36.5	0.0	0.0	100.0
2007	71.8	28.2	0.0	0.0	100.0
<b>2008</b>	<b>74.8</b>	<b>25.2</b>	<b>0.0</b>	<b>0.0</b>	<b>100.0</b>

**TABLE AL 3.2  
DISTRIBUTION OF INDIVIDUAL BUSINESS IN FORCE (SIF)**

						( <b>%</b> )
<b>Year</b>	<b>Whole Life</b>	<b>Endowment</b>	<b>Term</b>	<b>Others</b>	<b>Total</b>	
<b>NON-LINKED</b>						
<b>Number of Policies</b>						
2004	29.1	36.0	4.3	30.6	100.0	
2005	21.3	26.2	24.0	28.4	100.0	
2006	21.1	24.8	24.4	29.7	100.0	
2007	20.7	23.5	24.5	31.3	100.0	
<b>2008</b>	<b>20.1</b>	<b>22.6</b>	<b>23.8</b>	<b>33.6</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2004	38.0	43.6	3.9	14.5	100.0	
2005	36.7	41.7	6.1	15.5	100.0	
2006	36.3	41.6	6.4	15.6	100.0	
2007	36.4	41.5	6.6	15.4	100.0	
<b>2008</b>	<b>36.1</b>	<b>41.1</b>	<b>6.2</b>	<b>16.5</b>	<b>100.0</b>	
<b>LINKED</b>						
<b>Number of Policies</b>						
2004	62.7	37.3	0.0	0.0	100.0	
2005	62.9	37.1	0.0	0.0	100.0	
2006	64.0	36.0	0.0	0.0	100.0	
2007	66.8	33.2	0.0	0.0	100.0	
<b>2008</b>	<b>68.4</b>	<b>31.6</b>	<b>0.0</b>	<b>0.0</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2004	78.6	21.3	0.0	0.1	100.0	
2005	78.5	21.3	0.0	0.1	100.0	
2006	78.6	21.3	0.0	0.1	100.0	
2007	78.7	21.1	0.0	0.1	100.0	
<b>2008</b>	<b>77.7</b>	<b>22.2</b>	<b>0.0</b>	<b>0.2</b>	<b>100.0</b>	

**TABLE AL 3.3  
DISTRIBUTION OF GROUP BUSINESS IN FORCE (SIF)**

						( <b>%</b> )
<b>Year</b>	<b>Term</b>	<b>Accident</b>	<b>Health</b>	<b>Others</b>	<b>Total</b>	
<b>Number of Policies</b>						
2004	45.6	7.6	46.6	0.2	100.0	
2005	40.1	32.2	27.6	0.2	100.0	
2006	47.1	11.7	41.0	0.1	100.0	
2007	48.9	10.7	40.3	0.1	100.0	
<b>2008</b>	<b>29.6</b>	<b>6.6</b>	<b>63.8</b>	<b>0.1</b>	<b>100.0</b>	
<b>Annual Premiums</b>						
2004	44.9	2.7	50.0	2.4	100.0	
2005	40.4	22.0	35.5	2.1	100.0	
2006	40.5	2.8	55.0	1.8	100.0	
2007	38.2	2.3	58.1	1.4	100.0	
<b>2008</b>	<b>36.1</b>	<b>2.1</b>	<b>60.2</b>	<b>1.6</b>	<b>100.0</b>	