

**TABLE AL 3.1
DISTRIBUTION OF NEW INDIVIDUAL BUSINESS (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
NON-LINKED						
Number of Policies						
2005	3.0	6.0	68.9	22.2	100.0	
2006	11.0	23.9	23.5	41.6	100.0	
2007	9.2	20.2	21.7	48.9	100.0	
2008	8.8	23.1	16.4	51.7	100.0	
2009	7.8	19.3	15.3	57.7	100.0	
Annual Premiums						
2005	19.9	32.7	28.3	19.1	100.0	
2006	25.8	46.5	7.5	20.2	100.0	
2007	23.8	45.1	8.9	22.2	100.0	
2008	23.2	43.9	6.3	26.6	100.0	
2009	22.2	41.3	7.4	29.1	100.0	
Single Premiums						
2005	0.5	87.8	11.7	0.1	100.0	
2006	3.7	84.7	11.5	0.1	100.0	
2007	8.0	91.9	0.0	0.1	100.0	
2008	3.0	96.5	0.1	0.4	100.0	
2009	5.9	93.9	0.1	0.1	100.0	
LINKED						
Number of Policies						
2005	65.3	34.7	0.0	0.0	100.0	
2006	66.5	33.5	0.0	0.0	100.0	
2007	73.6	26.4	0.0	0.0	100.0	
2008	79.0	21.0	0.0	0.0	100.0	
2009	87.1	12.9	0.0	0.0	100.0	
Annual Premiums						
2005	73.7	26.2	0.0	0.1	100.0	
2006	75.8	24.1	0.0	0.1	100.0	
2007	77.1	22.7	0.0	0.2	100.0	
2008	73.1	26.6	0.0	0.4	100.0	
2009	83.2	16.6	0.0	0.2	100.0	
Single Premiums						
2005	64.3	35.7	0.0	0.0	100.0	
2006	63.5	36.5	0.0	0.0	100.0	
2007	71.8	28.2	0.0	0.0	100.0	
2008	74.8	25.2	0.0	0.0	100.0	
2009	74.9	25.1	0.0	0.0	100.0	

**TABLE AL 3.2
DISTRIBUTION OF INDIVIDUAL BUSINESS IN FORCE (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
NON-LINKED						
Number of Policies						
2005	21.3	26.2	24.0	28.4	100.0	
2006	21.1	24.8	24.4	29.7	100.0	
2007	20.7	23.5	24.5	31.3	100.0	
2008	20.1	22.6	23.8	33.6	100.0	
2009	18.3	20.2	22.0	39.5	100.0	
Annual Premiums						
2005	36.7	41.7	6.1	15.5	100.0	
2006	36.3	41.6	6.4	15.6	100.0	
2007	36.4	41.5	6.6	15.4	100.0	
2008	36.1	41.1	6.2	16.5	100.0	
2009	34.6	39.6	6.2	19.6	100.0	
LINKED						
Number of Policies						
2005	62.9	37.1	0.0	0.0	100.0	
2006	64.0	36.0	0.0	0.0	100.0	
2007	66.8	33.2	0.0	0.0	100.0	
2008	68.4	31.6	0.0	0.0	100.0	
2009	70.2	29.8	0.0	0.0	100.0	
Annual Premiums						
2005	78.5	21.3	0.0	0.1	100.0	
2006	78.6	21.3	0.0	0.1	100.0	
2007	78.7	21.1	0.0	0.1	100.0	
2008	77.7	22.2	0.0	0.2	100.0	
2009	78.1	21.7	0.0	0.2	100.0	

**TABLE AL 3.3
DISTRIBUTION OF GROUP BUSINESS IN FORCE (SIF)**

						(%)
Year	Term	Accident	Health	Others	Total	
Number of Policies						
2005	40.1	32.2	27.6	0.2	100.0	
2006	47.1	11.7	41.0	0.1	100.0	
2007	48.9	10.7	40.3	0.1	100.0	
2008	29.6	6.6	63.8	0.1	100.0	
2009	21.8	6.0	70.6	1.6	100.0	
Annual Premiums						
2005	40.4	22.0	35.5	2.1	100.0	
2006	40.5	2.8	55.0	1.8	100.0	
2007	38.2	2.3	58.1	1.4	100.0	
2008	36.1	2.1	60.2	1.6	100.0	
2009	35.9	1.8	60.5	1.8	100.0	