

**TABLE AL 1.1
TOTAL NEW INDIVIDUAL BUSINESS (SIF)**

Year	Policies		Annual Premiums		Single Premiums		Sum Insured	
	Number	% Change	\$m	% Change	\$m	% Change	\$m	% Change
NON-LINKED								
2006	609,712	-75.7	482.5	-24.8	2,300.2	2.3	30,517.5	-70.0
2007	705,408	15.7	594.7	23.3	2,476.0	7.6	29,354.3	-3.8
2008	859,522	21.8	741.1	24.6	4,592.8	85.5	32,707.9	11.4
2009	956,335	11.3	820.4	10.7	4,041.1	-12.0	40,978.5	25.3
2010	960,046	0.4	1,049.4	27.9	4,056.8	0.4	48,381.5	18.1
LINKED								
2006	276,955	22.9	165.0	12.5	4,588.6	47.8	10,781.1	29.9
2007	335,787	21.2	243.7	47.7	6,393.6	39.3	15,595.2	44.7
2008	210,918	-37.2	265.6	9.0	3,053.6	-52.2	12,486.1	-19.9
2009	85,738	-59.4	181.1	-31.8	1,134.7	-62.8	8,467.8	-32.2
2010	94,718	10.5	220.4	21.7	1,553.5	36.9	9,108.4	7.6

**TABLE AL 1.2
TOTAL NEW INDIVIDUAL ANNUITIES BUSINESS (SIF)**

Year	Policies		Single Premiums		Annual Payment	
	Number	% Change	\$m	% Change	\$m	% Change
2006	7,133	45.7	377.4	43.4	43.4	177.6
2007	6,496	-8.9	399.5	5.9	116.2	167.8
2008	6,317	-2.8	551.0	37.9	177.1	52.4
2009	2,528	-60.0	186.5	-66.2	82.5	-53.4
2010	2,186	-13.5	152.2	-18.4	16.3	-80.2

**TABLE AL 1.3
TOTAL NEW GROUP BUSINESS (SIF)**

Year	Policies		Lives Insured		Annual Premiums		Single Premiums		Sum Insured	
	Number	% Change	Number	% Change	\$m	% Change	\$m	% Change	\$m	% Change
2006	5,629	-1.7	737,984	-14.6	91.5	-4.4	0.8	55.1	17,359.4	-17.3
2007	5,864	4.2	812,593	10.1	132.8	45.2	0.8	3.1	27,826.2	60.3
2008	24,120	311.3	3,131,750	285.4	187.5	41.2	1.0	20.4	47,074.1	69.2
2009	16,434	-31.9	1,232,167	-60.7	150.4	-19.8	1.3	36.1	33,261.5	-29.3
2010	10,362	-36.9	1,151,083	-6.6	179.2	19.2	0.1	-93.0	33,853.3	1.8

Note: Excludes New Group Annuity Business

**TABLE AL 1.4
TOTAL NEW BUSINESS FOR LIFE REINSURERS**

Year	Annual Premiums		Single Premiums		Sum Insured	
	\$m	% Change	\$m	% Change	\$m	% Change
SIF						
2006	8.8	23.2	0.0	0.0	3,509.1	15.1
2007	9.2	5.1	0.0	0.0	4,398.4	25.3
2008	37.9	311.9	1.2	0.0	11,694.0	165.9
2009	26.4	-30.4	5.0	318.0	4,095.5	-65.0
2010	39.9	51.2	5.7	13.6	12,380.4	202.3
OIF						
2006	110.1	28.8	2.5	425.9	51,468.4	10.3
2007	121.0	9.9	1.6	-36.4	52,726.1	2.4
2008	198.2	63.8	0.2	-86.3	42,334.9	-19.7
2009	668.0	237.0	0.1	-57.1	154,171.3	264.2
2010	1542.6	130.9	0.1	57.9	343,156.8	122.6