

**TABLE AL 3.1
DISTRIBUTION OF NEW INDIVIDUAL BUSINESS (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
NON-LINKED						
Number of Policies						
2006	11.0	23.9	23.5	41.6	100.0	
2007	9.2	20.2	21.7	48.9	100.0	
2008	8.8	23.1	16.4	51.7	100.0	
2009	7.8	19.3	15.3	57.7	100.0	
2010	8.0	19.7	13.2	59.0	100.0	
Annual Premiums						
2006	25.8	46.5	7.5	20.2	100.0	
2007	23.8	45.1	8.9	22.2	100.0	
2008	23.2	43.9	6.3	26.6	100.0	
2009	22.2	41.3	7.4	29.1	100.0	
2010	21.6	47.1	6.5	24.9	100.0	
Single Premiums						
2006	3.7	84.7	11.5	0.1	100.0	
2007	8.0	91.9	0.0	0.1	100.0	
2008	3.0	96.5	0.1	0.4	100.0	
2009	5.9	93.9	0.1	0.1	100.0	
2010	13.7	86.1	0.0	0.1	100.0	
LINKED						
Number of Policies						
2006	66.5	33.5	0.0	0.0	100.0	
2007	73.6	26.4	0.0	0.0	100.0	
2008	79.0	21.0	0.0	0.0	100.0	
2009	87.1	12.9	0.0	0.0	100.0	
2010	84.0	16.0	0.0	0.0	100.0	
Annual Premiums						
2006	75.8	24.1	0.0	0.1	100.0	
2007	77.1	22.7	0.0	0.2	100.0	
2008	73.1	26.6	0.0	0.4	100.0	
2009	83.2	16.6	0.0	0.2	100.0	
2010	78.5	21.2	0.0	0.3	100.0	
Single Premiums						
2006	63.5	36.5	0.0	0.0	100.0	
2007	71.8	28.2	0.0	0.0	100.0	
2008	74.8	25.2	0.0	0.0	100.0	
2009	74.9	25.1	0.0	0.0	100.0	
2010	71.7	28.3	0.0	0.0	100.0	

**TABLE AL 3.2
DISTRIBUTION OF INDIVIDUAL BUSINESS IN FORCE (SIF)**

						(%)
Year	Whole Life	Endowment	Term	Others	Total	
NON-LINKED						
Number of Policies						
2006	21.1	24.8	24.4	29.7	100.0	
2007	20.7	23.5	24.5	31.3	100.0	
2008	20.1	22.6	23.8	33.6	100.0	
2009	18.3	20.2	22.0	39.5	100.0	
2010	17.9	19.5	21.5	41.1	100.0	
Annual Premiums						
2006	36.3	41.6	6.4	15.6	100.0	
2007	36.4	41.5	6.6	15.4	100.0	
2008	36.1	41.1	6.2	16.5	100.0	
2009	34.6	39.6	6.2	19.6	100.0	
2010	33.8	39.8	6.3	20.1	100.0	
LINKED						
Number of Policies						
2006	64.0	36.0	0.0	0.0	100.0	
2007	66.8	33.2	0.0	0.0	100.0	
2008	68.4	31.6	0.0	0.0	100.0	
2009	70.2	29.8	0.0	0.0	100.0	
2010	71.6	28.4	0.0	0.0	100.0	
Annual Premiums						
2006	78.6	21.3	0.0	0.1	100.0	
2007	78.7	21.1	0.0	0.1	100.0	
2008	77.7	22.2	0.0	0.2	100.0	
2009	78.1	21.7	0.0	0.2	100.0	
2010	79.0	20.8	0.0	0.2	100.0	

**TABLE AL 3.3
DISTRIBUTION OF GROUP BUSINESS IN FORCE (SIF)**

						(%)
Year	Term	Accident	Health	Others	Total	
Number of Policies						
2006	47.1	11.7	41.0	0.1	100.0	
2007	48.9	10.7	40.3	0.1	100.0	
2008	29.6	6.6	63.8	0.1	100.0	
2009	21.8	6.0	70.6	1.6	100.0	
2010	23.2	6.6	69.0	1.2	100.0	
Annual Premiums						
2006	40.5	2.8	55.0	1.8	100.0	
2007	38.2	2.3	58.1	1.4	100.0	
2008	36.1	2.1	60.2	1.6	100.0	
2009	35.9	1.8	60.5	1.8	100.0	
2010	33.3	1.8	63.2	1.7	100.0	